

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 10-Q**

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(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 29, 2017  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to            .  
Commission file number: 1-12983

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**GENERAL CABLE CORPORATION**

(Exact name of registrant as specified in its charter)

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Delaware  
(State or other jurisdiction of  
incorporation or organization)

06-1398235  
(I.R.S. Employer  
Identification No.)

4 Tesseneer Drive  
Highland Heights, KY  
(Address of principal executive offices)

41076-9753  
(Zip Code)

Registrant's telephone number, including area code: (859) 572-8000

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

(Check one):

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

<u>Class</u>	<u>Outstanding at October 27, 2017</u>
Common Stock, \$0.01 par value	49,964,694

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**GENERAL CABLE CORPORATION AND SUBSIDIARIES**  
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## PART I. FINANCIAL INFORMATION

## ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

**GENERAL CABLE CORPORATION AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)**  
**(in millions, except per share data) (unaudited)**

	Three Fiscal Months Ended		Nine Fiscal Months Ended	
	September 29, 2017	September 30, 2016	September 29, 2017	September 30, 2016
Net sales	\$ 994.0	\$ 924.5	\$ 2,855.3	\$ 2,948.4
Cost of sales	884.8	821.6	2,526.6	2,615.4
Gross profit	109.2	102.9	328.7	333.0
Selling, general and administrative expenses	108.4	86.1	326.9	238.0
Goodwill impairment charges	—	7.4	—	9.0
Intangible asset impairment charges	—	4.7	—	7.5
Operating income (loss)	0.8	4.7	1.8	78.5
Other income (expense)	10.7	(2.1)	17.9	4.7
Interest income (expense):				
Interest expense	(19.2)	(22.5)	(59.3)	(67.2)
Interest income	0.3	0.2	1.4	1.2
	(18.9)	(22.3)	(57.9)	(66.0)
Income (loss) before income taxes	(7.4)	(19.7)	(38.2)	17.2
Income tax (provision) benefit	(6.8)	5.7	(32.3)	(7.7)
Equity in net earnings of affiliated companies	—	0.3	—	0.7
Net income (loss) including noncontrolling interest	(14.2)	(13.7)	(70.5)	10.2
Less: net income (loss) attributable to noncontrolling interest	—	0.6	2.1	(0.6)
Net income (loss) attributable to Company common shareholders	\$ (14.2)	\$ (14.3)	\$ (72.6)	\$ 10.8
<u>Earnings (loss) per share - Net income (loss) attributable to Company common shareholders per common share</u>				
Earnings (loss) per common share-basic	\$ (0.28)	\$ (0.29)	\$ (1.45)	\$ 0.22
Earnings (loss) per common share-assuming dilution	\$ (0.28)	\$ (0.29)	\$ (1.45)	\$ 0.21
Dividends per common share	\$ 0.18	\$ 0.18	\$ 0.54	\$ 0.54
Comprehensive income (loss):				
Net income (loss)	\$ (14.2)	\$ (13.7)	\$ (70.5)	\$ 10.2
Currency translation gain (loss)	18.3	13.4	68.7	44.6
Defined benefit plan adjustments, net of tax of \$0.3 million and \$0.9 million in the three and nine months ended September 29, 2017 and \$0.9 million and \$2.7 million in the three and nine months ended September 30, 2016	1.1	1.3	3.3	3.9
Comprehensive income (loss), net of tax	5.2	1.0	1.5	58.7
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	—	1.2	13.4	(0.1)
Comprehensive income (loss) attributable to Company common shareholders, net of tax	\$ 5.2	\$ (0.2)	\$ (11.9)	\$ 58.8

See accompanying Notes to Condensed Consolidated Financial Statements.

**GENERAL CABLE CORPORATION AND SUBSIDIARIES**  
**Condensed Consolidated Balance Sheets**  
(in millions, except share data)  
(unaudited)

	September 29, 2017	December 31, 2016
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 72.2	\$ 101.1
Receivables, net of allowances of \$18.6 million at September 29, 2017 and \$20.2 million at December 31, 2016	766.9	664.5
Inventories	733.2	768.2
Prepaid expenses and other	77.4	65.4
Total current assets	1,649.7	1,599.2
Property, plant and equipment, net	530.4	529.3
Deferred income taxes	9.3	20.4
Goodwill	11.1	12.0
Intangible assets, net	24.4	28.3
Unconsolidated affiliated companies	0.2	9.0
Other non-current assets	59.4	43.4
Total assets	\$ 2,284.5	\$ 2,241.6
<b>Liabilities and Total Equity</b>		
Current liabilities:		
Accounts payable	\$ 448.4	\$ 414.0
Accrued liabilities	328.1	419.6
Current portion of long-term debt	54.8	67.5
Total current liabilities	831.3	901.1
Long-term debt	1,036.2	871.1
Deferred income taxes	125.9	126.7
Other liabilities	168.1	173.8
Total liabilities	2,161.5	2,072.7
Commitments and contingencies (see Note 17)		
Total Equity:		
Common stock, \$0.01 par value, issued and outstanding shares:		
September 29, 2017 – 49,780,438 (net of 9,029,528 treasury shares)		
December 31, 2016 – 49,390,850 (net of 9,419,116 treasury shares)	0.6	0.6
Additional paid-in capital	709.8	711.0
Treasury stock	(163.1)	(169.9)
Retained earnings (deficit)	(201.4)	(102.2)
Accumulated other comprehensive income (loss)	(225.7)	(286.4)
Total Company shareholders' equity	120.2	153.1
Noncontrolling interest	2.8	15.8
Total equity	123.0	168.9
Total liabilities and equity	\$ 2,284.5	\$ 2,241.6

See accompanying Notes to Condensed Consolidated Financial Statements.

**GENERAL CABLE CORPORATION AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Cash Flows (in millions) (unaudited)**

	Nine Fiscal Months Ended	
	September 29, 2017	September 30, 2016
Cash flows of operating activities:		
Net income (loss) including noncontrolling interest	\$ (70.5)	\$ 10.2
Adjustments to reconcile net income (loss) to net cash flows of operating activities:		
Depreciation and amortization	56.8	66.3
Foreign currency exchange (gain) loss	3.5	(0.9)
Deferred income taxes	7.6	(5.4)
Non-cash asset impairment charges	2.3	39.3
Non-cash interest charges	3.0	2.8
(Gain) loss on disposal of subsidiaries	72.8	(53.9)
(Gain) loss on disposal of property	3.4	1.7
Changes in operating assets and liabilities, net of effect of acquisitions and divestitures:		
(Increase) decrease in receivables	(79.5)	(29.1)
(Increase) decrease in inventories	20.9	58.5
(Increase) decrease in other assets	(0.8)	0.4
Increase (decrease) in accounts payable	26.0	(2.7)
Increase (decrease) in accrued and other liabilities	(111.7)	(21.3)
Net cash flows of operating activities	<u>(66.2)</u>	<u>65.9</u>
Cash flows of investing activities:		
Capital expenditures	(71.9)	(53.5)
Proceeds from properties sold	0.9	1.1
Disposal of subsidiaries, net of cash disposed of	0.1	80.0
Investment in restricted cash	(10.0)	—
Other	—	0.2
Net cash flows of investing activities	<u>(80.9)</u>	<u>27.8</u>
Cash flows of financing activities:		
Dividends paid to shareholders	(27.5)	(26.7)
Proceeds from debt	1,637.6	1,155.5
Repayments of debt	(1,497.1)	(1,223.9)
Proceeds from sale leaseback transaction	—	6.2
Dividends paid to noncontrolling interest	—	(0.1)
Net cash flows of financing activities	<u>113.0</u>	<u>(89.0)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>5.2</u>	<u>3.1</u>
Increase (decrease) in cash and cash equivalents	(28.9)	7.8
Cash and cash equivalents – beginning of period	101.1	112.4
Cash and cash equivalents – end of period	<u>\$ 72.2</u>	<u>\$ 120.2</u>
<b>Supplemental Information</b>		
Cash paid during the period for:		
Income tax payments, net of refunds	<u>\$ 8.8</u>	<u>\$ 12.7</u>
Interest paid	<u>\$ 61.7</u>	<u>\$ 65.9</u>
Non-cash investing and financing activities:		
Capital expenditures included in accounts payable	<u>\$ 4.9</u>	<u>\$ 18.8</u>

See accompanying Notes to Condensed Consolidated Financial Statements.

**GENERAL CABLE CORPORATION AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Changes in Total Equity**  
**(in millions) (unaudited)**

	General Cable Total Equity						
	Total Equity	Common Stock	Additional Paid in Capital	Treasury Stock	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interest
Balance, December 31, 2016	\$ 168.9	\$ 0.6	\$ 711.0	\$ (169.9)	\$ (102.2)	\$ (286.4)	\$ 15.8
Comprehensive income (loss)	1.5				(72.6)	60.7	13.4
Common stock dividend	(27.5)				(27.5)		
Stock options and RSU expense	7.6		7.6				
Sale of noncontrolling interests	(26.4)						(26.4)
Other – issuance pursuant to restricted stock, stock options and other	(1.1)		(8.8)	6.8	0.9		
Balance, September 29, 2017	<u>\$ 123.0</u>	<u>\$ 0.6</u>	<u>\$ 709.8</u>	<u>\$ (163.1)</u>	<u>\$ (201.4)</u>	<u>\$ (225.7)</u>	<u>\$ 2.8</u>

	General Cable Total Equity						
	Total Equity	Common Stock	Additional Paid in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interest
Balance, December 31, 2015	\$ 242.9	\$ 0.6	\$ 720.5	\$ (180.1)	\$ 27.2	\$ (340.2)	\$ 14.9
Comprehensive income (loss)	58.7				10.8	48.0	(0.1)
Common stock dividend	(26.7)				(26.7)		
Excess tax benefit (deficiency) from stock based compensation	(3.3)		(3.3)				
Stock options and RSU expense	6.8		6.8				
Other – issuance pursuant to restricted stock, stock options and other	(1.4)		(9.9)	8.5			
Balance, September 30, 2016	<u>\$ 277.0</u>	<u>\$ 0.6</u>	<u>\$ 714.1</u>	<u>\$ (171.6)</u>	<u>\$ 11.3</u>	<u>\$ (292.2)</u>	<u>\$ 14.8</u>

See accompanying Notes to Condensed Consolidated Financial Statements.

## GENERAL CABLE CORPORATION AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (unaudited)

#### 1. Basis of Presentation and Principles of Consolidation

The accompanying unaudited Condensed Consolidated Financial Statements of General Cable Corporation and Subsidiaries ("General Cable" or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Results of operations for the nine fiscal months ended September 29, 2017 are not necessarily indicative of results that may be expected for the full year. The December 31, 2016 Condensed Consolidated Balance Sheet amounts are derived from the audited financial statements. These financial statements should be read in conjunction with the audited financial statements and notes thereto in General Cable's 2016 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 24, 2017.

The Company's first three fiscal quarters consist of 13-week periods ending on the Friday nearest to the end of the calendar months of March, June and September. The Company's fourth fiscal quarter consists of the first day following the third quarter through December 31.

The Condensed Consolidated Financial Statements include the accounts of wholly-owned subsidiaries and majority-owned controlled subsidiaries. The Company records its investment in each unconsolidated affiliated Company (generally 20-50 percent ownership in which it has the ability to exercise significant influence) at its respective equity in net assets. Other investments (generally less than 20% percent ownership) are recorded at cost. All intercompany transactions and balances among the consolidated companies have been eliminated.

#### 2. Accounting Standards

The Company's significant accounting policies are described in Note 2 to the audited financial statements in the 2016 Annual Report on Form 10-K. In the nine months ended September 29, 2017, the Company did not change any of its existing accounting policies that are expected to have a significant effect on the Company's Consolidated Financial Statements.

The following accounting pronouncements were adopted and became effective with respect to the Company in 2017:

In March 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." The update simplified several areas of accounting for share-based compensation arrangements such as accounting for income taxes, forfeitures and statutory tax withholding requirements and the classification of related amounts on the statement of cash flows. This update was effective for the Company beginning January 1, 2017 and was applied using a modified retrospective transition method. The impact to beginning retained earnings was \$0.9 million due to the recognition of deferred tax assets on excess tax benefits that had not previously reduced taxes payable. The adoption of this ASU did not have a material effect on the Company's Consolidated Financial Statements.

In July 2015, the FASB issued ASU 2015-11, "Inventory (Topic 330): Simplifying the Measurement of Inventory." This update provides guidance on simplifying the measurement of inventory. Prior to the adoption of ASU 2015-11, inventory was measured at lower of cost or market; where market could be replacement cost, net realizable value, or net realizable value less an approximately normal profit margin. ASU 2015-11 updates this guidance to measure inventory at the lower of cost and net realizable value; where net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable cost of completion, disposal, and transportation. This update was effective for the Company beginning January 1, 2017 and was applied prospectively. The adoption of this ASU did not have a material effect on the Company's Consolidated Financial Statements.

The following accounting pronouncements will become effective in future periods with respect to the Company:

In August 2017, the FASB issued ASU 2017-12 "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities". This update amends and simplifies existing guidance in order to better align hedge accounting with risk management activities, simplify the hedge accounting requirements, and improve the presentation and disclosure of hedging arrangements. The update is effective for annual and interim reporting periods beginning after December 15, 2018. Early adoption is permitted for any interim and annual financial statements that have not yet been issued. The Company is currently evaluating the impact of this standard on the Company's Consolidated Financial Statements.

In May 2017, the FASB issued ASU 2017-09 "Compensation-Stock Compensation (Topic 718)". This update provides clarification on when modification accounting should be used for changes to the terms or conditions of a share-based payment award. This ASU does not change the accounting for modifications but clarifies that modification accounting guidance should only be applied

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if there is a change to the value, vesting conditions or award classification and would not be required if the changes are considered non-substantive. The amendments of this ASU are effective for reporting periods beginning after December 15, 2017, with early adoption permitted. ASU 2017-09 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In March 2017, the FASB issued ASU 2017-07, "Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." This update requires presentation of the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of pension expense are required to be presented separately from the service cost component and outside a subtotal of income from operations. The update requires retrospective application and represents a change in accounting principle. The update is effective for fiscal years beginning after December 15, 2017. ASU 2017-07 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In January 2017, the FASB issued ASU 2017-04, "Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment." This update eliminates Step 2 from the goodwill impairment test that requires the impairment to be measured as the difference between the implied value of a reporting unit's goodwill and the goodwill's carrying amount. Instead, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. The update is effective for annual and interim reporting periods beginning after December 15, 2019 and should be applied on a prospective basis. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. ASU 2017-04 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows: Restricted Cash." This ASU requires entities to show the changes in the total of cash and restricted cash in the statement of cash flows. As a result, entities will no longer present transfers between cash and restricted cash in the statement of cash flows. The new guidance requires retrospective application and is effective for annual and interim reporting periods beginning after December 15, 2017 with early adoption permitted. The standard will have an impact to the presentation of the Company's Statements of Cash Flows. As of September 29, 2017, the Company has \$7.2 million and \$10.0 million of restricted cash in Prepaid expenses and other and Other non-current assets in the Company's Condensed Balance Sheet, respectively. As of December 31, 2016, the Company has \$2.2 million and \$0.3 million of restricted cash in Prepaid expenses and other and Other non-current assets in the Company's Condensed Balance Sheet, respectively.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." The standard requires lessees to recognize the assets and liabilities that arise from leases on the balance sheet. A lessee should recognize in the balance sheet a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. The new guidance is effective for annual and interim reporting periods beginning after December 15, 2018. The amendments should be applied at the beginning of the earliest period presented using a modified retrospective approach with earlier application permitted as of the beginning of an interim or annual reporting period. The standard will impact the Company's Consolidated Balance Sheets. The Company has not determined the quantitative impact of adoption (refer to Note 17 - Commitments and Contingencies for the Company's future minimum rental payments). The standard is not expected to have a material impact on the Company's Consolidated Statements of Operations and Comprehensive Income (Loss).

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)." This ASU outlines a single, comprehensive model for accounting for revenue from contracts with customers which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU requires expanded qualitative and quantitative disclosures relating to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers, including significant judgments and changes in judgments. In August 2015, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606)", which defers the effective date of ASU 2014-09 to annual and interim reporting periods beginning after December 15, 2017. The standard will accelerate the timing of when revenue is recognized for arrangements involving consignment inventory and arrangements when the Company's performance does not create an asset with an alternative use to the Company and the Company has an enforceable right to payment for performance completed to date. The Company will adopt this standard on January 1, 2018 using the modified retrospective (cumulative effect) transition method and the standard will result in expanded disclosures in the notes to the Company's Consolidated Financial Statements. The Company is currently evaluating the quantitative impact of this standard on the Company's Consolidated Financial Statements.

### 3. Divestitures

#### Asia Pacific divestitures

Since October 2014, the Company has completed the following as of September 29, 2017 (in millions):

Entity	Sale / Closure	Sale / Closure Date	Gross Proceeds	Pre-tax Gain / (Loss) <sup>(1)</sup>
General Cable (Tianjin) Alloy Products Company Limited ("China") <sup>(2)</sup>	Sale	Third Quarter 2017	\$ 8.8	\$ (19.9)
General Cable Australia Pty. Ltd. ("Australia")	Closure	Second Quarter 2017	—	(4.2)
Pakistan Cables Limited ("Pakistan") - 24.6% interest	Sale	First Quarter 2017	5.3	(3.5)
General Cable Energy India Private Ltd. ("India")	Sale	First Quarter 2016	10.8	1.6
Phelps Dodge International Thailand ("Thailand") - 75.47% interest	Sale	Third Quarter 2015	88.0	16.1
Dominion Wire and Cables ("Fiji") - 51% interest	Sale	First Quarter 2015	9.3	(2.6)
Keystone Electric Wire and Cable ("Keystone") - 20% interest	Sale	First Quarter 2015	11.0	3.6
Phelps Dodge International Philippines, Inc. ("PDP") - 60% interest and Phelps Dodge Philippines Energy Products Corp ("PDEP"), (together, "the Philippines")	Sale	Fourth Quarter 2014	67.1	17.6

- (1) The pre-tax gain / (loss) for each sale or liquidation was recorded in the Selling, general and administrative ("SG&A") expenses caption of the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss); the pre-tax gain / (loss) includes the reclassification of foreign currency translation adjustments upon sale of the entity. The aggregate pre-tax loss on the reclassification of foreign currency translation adjustments upon sale or liquidation of the Asia Pacific divestiture entities is \$47.8 million.
- (2) In the fourth quarter of 2016, the Company updated its strategic path forward based on the current business environment and economic challenges for its China business. In anticipation of a prolonged sales process given the challenging environment, the Company's updated internal projections (based on a probability weighted cash flows approach), resulted in a long-lived asset impairment loss in cost of sales of \$11.0 million in the fourth quarter of 2016. The Company continued to pursue process improvement initiatives through the first half of 2017; however, in the third quarter of 2017, the Company completed an accelerated sale of China, recognizing a pre-tax loss of \$19.9 million.

As of September 29, 2017, the Company determined that the remaining Asia Pacific business did not meet the held for sale criteria. As of September 29, 2017, the Company's Asia Pacific businesses, and disposals of related operations to date (that occurred over a three year period), are not considered a strategic shift that has or will have a major effect on the Company's operations and financial results. Refer to Note 16 - Segment Information for results of the Africa / Asia Pacific segment.

#### Africa divestitures

The Company's Africa businesses, and disposals of related operations to date, are not considered a strategic shift that has or will have a major effect on the Company's operations and financial results. The Company has completed the following as of September 29, 2017 (in millions):

Entity	Sale / Closure	Sale / Closure Date	Gross Proceeds	Pre-tax Gain / (Loss) <sup>(1)</sup>
Entreprise des Industries du Cable de Biskra SPA ("Algeria") - 70% interest	Sale	Second Quarter 2017	\$ 3.8	\$ (38.0)
General Cable Phoenix South Africa Pty. Ltd. ("South Africa - Durban")	Closure	Fourth Quarter 2016	—	1.6
National Cables (Pty) Ltd. ("South Africa - National Cables")	Closure	Fourth Quarter 2016	—	(29.4)
Metal Fabricators of Zambia PLC ("Zambia") - 75.39% interest	Sale	Third Quarter 2016	9.8	(14.4)
General Cable S.A.E. ("Egypt")	Sale	Second Quarter 2016	5.8	(8.4)

- (1) The pre-tax gain / (loss) for each sale or liquidation was recorded in the SG&A expenses caption of the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss); the pre-tax gain / (loss) includes the reclassification of foreign currency translation adjustments upon sale of the entity. The aggregate pre-tax loss on the reclassification of foreign currency translation adjustments upon sale or liquidation of the Africa divestiture entities is \$79.4 million.

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As of September 29, 2017, the Company determined that the remaining Africa business did not meet the held for sale criteria. Refer to Note 16 - Segment Information for results of the Africa / Asia Pacific segment.

The Company has incurred total aggregate costs of \$9.1 million related to its Asia Pacific and Africa divestitures, primarily legal and transaction fees, as of September 29, 2017. Charges incurred in the three and nine months ended September 29, 2017 were \$3.3 million and \$3.5 million, respectively. The Company did not incur charges in the three months ended September 30, 2016. Charges incurred in the nine months ended September 30, 2016 were \$1.6 million.

#### 4. **Restructuring**

##### *November 2015 restructuring program*

In the fourth quarter of 2015, the Company committed to a strategic roadmap focused on growth and optimization of the portfolio, developing leading cost and efficiency positions, growth through innovation and cultivation of a high-performance culture. In 2017, the Company approved additional expenditures to further expand, strengthen and accelerate the Company's program targeting operational effectiveness and efficiencies.

As part of the strategic roadmap, the Company recognized a \$6.9 million pre-tax loss in the three and nine months ended September 29, 2017 and a \$53.2 million pre-tax gain in the nine months ended September 30, 2016 from asset sales related to the restructuring program. The gains/losses are recognized in the SG&A expenses caption in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) in the North America segment. The disposals did not represent a strategic shift that has or will have a major effect on the Company's operations and financial results; therefore, the results are presented as continued operations.

Total expected costs and costs incurred to date by reportable segment are below (in millions):

	North America	Europe	Latin America	Total
Total expected restructuring costs	\$ 80.0	\$ 24.0	\$ 6.0	\$ 110.0
Total aggregate costs to date	78.0	22.2	5.5	105.7
Estimated remaining costs	\$ 2.0	\$ 1.8	\$ 0.5	\$ 4.3

	North America	Europe	Latin America	Total
Cost of sales incurred in the three months ended September 29, 2017	\$ 1.4	\$ (0.4)	\$ —	\$ 1.0
SG&A expenses incurred in the three months ended September 29, 2017	4.8	—	—	4.8
Cost of sales incurred in the nine months ended September 29, 2017	6.4	0.1	0.3	6.8
SG&A expenses incurred in the nine months ended September 29, 2017	22.8	1.7	—	24.5

	North America	Europe	Latin America	Total
Cost of sales incurred in the three months ended September 30, 2016	\$ 2.0	\$ 0.1	\$ 0.3	\$ 2.4
SG&A expenses incurred in the three months ended September 30, 2016	21.0	—	—	21.0
Cost of sales incurred in the nine months ended September 30, 2016	5.7	2.5	0.5	8.7
SG&A expenses incurred in the nine months ended September 30, 2016	29.6	1.2	0.3	31.1

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Changes in the restructuring reserve and activity for the nine months ended September 29, 2017 are below (in millions):

	Employee Separation Costs	Asset-Related Costs	Other Costs	Total
Total expected restructuring charges	\$ 17.0	\$ 25.0	\$ 68.0	\$ 110.0
Balance, December 31, 2016	\$ 5.9	\$ —	\$ 13.3	\$ 19.2
Net provisions	3.3	2.3	25.7	31.3
Net benefits (provisions) charged against net assets	—	(2.3)	(0.2)	(2.5)
Payments	(6.9)	—	(38.2)	(45.1)
Foreign currency translation	0.2	—	0.5	0.7
Balance, September 29, 2017	\$ 2.5	\$ —	\$ 1.1	\$ 3.6
Total aggregate costs to date	\$ 16.0	\$ 23.6	\$ 66.1	\$ 105.7

#### *Employee Separation Costs*

The Company recorded employee separation costs of \$0.2 million and \$3.3 million for the three and nine months ended September 29, 2017, respectively. The employee separation charges were \$0.2 million and \$1.1 million in North America for the three and nine months ended September 29, 2017, respectively, and \$2.2 million in Europe for the nine months ended September 29, 2017. The Company recorded employee separation costs of \$3.3 million and \$5.7 million for the three and nine months ended September 30, 2016, respectively. The employee separation charges were \$3.1 million and \$4.1 million in North America, \$0.1 million and \$1.5 million in Europe and \$0.1 million in Latin America for the three and nine months ended September 30, 2016, respectively.

Employee separation costs include severance and retention bonuses. As of September 29, 2017, employee separation costs included severance charges for approximately 480 employees; approximately 360 of these employees were classified as manufacturing employees and approximately 120 of these employees were classified as non-manufacturing employees. The charges relate to involuntary separations based on current salary levels and past service periods and are either considered one-time employee termination benefits in accordance with ASC 420 - Exit or Disposal Cost Obligations ("ASC 420") or charges for contractual termination benefits under ASC 712 - Compensation - Nonretirement Postemployment Benefits ("ASC 712").

#### *Asset-Related Costs*

The Company recorded long-lived asset impairment charges of \$2.3 million in North America for the nine months ended September 29, 2017. The Company recorded asset-related costs of \$12.9 million and \$14.3 million for the three and nine months ended September 30, 2016, respectively. The asset-related charges were \$12.9 million and \$13.9 million in North America for the three and nine months ended September 30, 2016, respectively, and \$0.4 million in Latin America for the nine months ended September 30, 2016.

Asset-related costs consist of asset write-downs and accelerated depreciation. Asset write-downs relate to the establishment of a new fair value basis for assets to be classified as held-for-sale or to be disposed of, as well as asset impairment charges for asset groups to be held-and-used in locations which are being restructured and it has been determined the undiscounted cash flows expected to result from the use and eventual disposition of the assets are less than their carrying value.

The Company notes the plan to abandon a long-lived asset before the end of its previously estimated useful life is a change in accounting estimate per ASC 250 - Accounting Changes and Error Corrections. The annual depreciation impact from the asset write-downs and changes in estimated useful lives is not material.

#### *Other Costs*

The Company recorded other restructuring-type charges of \$5.6 million and \$25.7 million for the three and nine months ended September 29, 2017, respectively. The other restructuring-type charges were \$6.0 million and \$25.8 million in North America for the three and nine months ended September 29, 2017, respectively, and \$0.3 million in Latin America for the nine months ended September 29, 2017. These charges were partially offset by a benefit of \$0.4 million in Europe for the three and nine months ended September 29, 2017. The Company recorded other restructuring-type charges of \$7.2 million and \$19.8 million for the three and nine months ended September 30, 2016, respectively. The other restructuring-type charges were \$7.0 million and \$17.3 million in North America for the three and nine months ended September 30, 2016, respectively, \$2.2 million in Europe for the nine months ended September 30, 2016 and \$0.2 million and \$0.3 million in Latin America for the three and nine months ended September 30, 2016, respectively.

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Other restructuring-type charges are incurred as a direct result of the restructuring program. These restructuring-type charges primarily include project management costs, such as consulting fees related to the supply chain redesign and the cost to change internal systems and processes to support the underlying organizational changes, as well as working capital write-downs not associated with normal operations, equipment relocation, termination of contracts and other immaterial costs.

**5. Other Income (Expense)**

Other income (expense) includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated, as well as gains and losses on derivative instruments that are not designated as cash flow hedges. During the three months ended September 29, 2017 and September 30, 2016, the Company recorded other income of \$10.7 million and other expense of \$2.1 million, respectively. For the three months ended September 29, 2017, other income was primarily attributable to \$11.4 million related to gains on derivative instruments that were not designated as cash flow hedges and \$0.7 million related to foreign currency transaction losses. For the three months ended September 30, 2016, other expense was primarily attributable to \$2.3 million related to foreign currency transaction losses and \$0.2 million related to gains on derivative instruments that were not designated as cash flow hedges.

During the nine months ended September 29, 2017 and September 30, 2016, the Company recorded other income of \$17.9 million and \$4.7 million, respectively. For the nine months ended September 29, 2017, other income was primarily attributable to \$22.0 million related to gains on derivative instruments that were not designated as cash flow hedges which was partially offset by \$4.1 million related to foreign currency transaction losses. For the nine months ended September 30, 2016, other income was primarily attributable to \$0.9 million related to foreign currency transaction gains and \$3.8 million related to gains on derivative instruments that were not designated as cash flow hedges.

**6. Inventories**

The Company's inventories are valued using the average cost method. All inventories are stated at the lower of cost and net realizable value.

(in millions)	September 29, 2017	December 31, 2016
Raw materials	\$ 163.7	\$ 170.7
Work in process	134.3	130.3
Finished goods	435.2	467.2
Total	<u>\$ 733.2</u>	<u>\$ 768.2</u>

**7. Property, Plant and Equipment**

Property, plant and equipment consisted of the following (in millions):

	September 29, 2017	December 31, 2016
Land	\$ 44.3	\$ 44.7
Buildings and leasehold improvements	216.9	206.5
Machinery, equipment and office furnishings	717.3	714.4
Construction in progress	55.6	53.5
Total gross book value	<u>1,034.1</u>	<u>1,019.1</u>
Less accumulated depreciation	<u>(503.7)</u>	<u>(489.8)</u>
Total net book value	<u>\$ 530.4</u>	<u>\$ 529.3</u>

Depreciation expense for the three and nine fiscal months ended September 29, 2017 was \$16.2 million and \$50.5 million, respectively. Depreciation expense for the three and nine fiscal months ended September 30, 2016 was \$20.5 million and \$58.3 million, respectively.

**8. Goodwill and Other Intangible Assets**

Goodwill and intangible assets with indefinite useful lives are not amortized, but are reviewed at least annually for impairment. If the carrying amount of goodwill or an intangible asset with an indefinite life exceeds its fair value, an impairment loss would be recognized in the amount equal to the excess.

The amounts of goodwill and indefinite-lived intangible assets were as follows (in millions):

	Goodwill			Indefinite-Lived Assets – Trade Names		
	North America	Latin America	Total	North America	Europe	Total
Balance, December 31, 2016	\$ 8.1	\$ 3.9	\$ 12.0	\$ 0.4	\$ 0.4	\$ 0.8
Currency translation and other adjustments	(0.9)	—	(0.9)	—	(0.1)	(0.1)
Goodwill and indefinite-lived asset impairment	—	—	—	—	—	—
Balance, September 29, 2017	\$ 7.2	\$ 3.9	\$ 11.1	\$ 0.4	\$ 0.3	\$ 0.7

The amounts of other intangible assets, excluding capitalized software, were as follows (in millions):

	September 29, 2017	December 31, 2016
Amortized intangible assets:		
Amortized intangible assets	\$ 108.9	\$ 108.9
Accumulated amortization	(89.1)	(85.0)
Foreign currency translation adjustment	(4.8)	(5.2)
Amortized intangible assets, net	\$ 15.0	\$ 18.7

In the three and nine months ended September 30, 2016, the Company recorded a goodwill impairment charge of \$7.4 million and an impairment charge on the amortized intangible assets of \$4.7 million related to the North America automotive business.

Amortized intangible assets are stated at cost less accumulated amortization as of September 29, 2017 and December 31, 2016. Amortized intangible assets have been determined to have a useful life in the range of 7 to 12 years. The approximate weighted average useful life of the amortized intangible assets is 10 years. For customer relationships, the Company has accelerated the amortization expense to align with the historical customer attrition rates. All other amortized intangible assets are amortized on a straight-line basis. The amortization of intangible assets for the nine months ended September 29, 2017 and September 30, 2016 was \$4.1 million and \$6.7 million, respectively. The estimated amortization expense during the twelve month periods beginning September 29, 2017 through September 30, 2022, based on exchange rates as of September 29, 2017, is \$2.3 million, \$2.2 million, \$2.2 million, \$2.2 million, \$2.2 million, respectively, and \$3.9 million thereafter.

The Company capitalizes costs for internal use software incurred during the application development stage. Costs related to preliminary project activities and post implementation activities are expensed as incurred. Capitalized software will be amortized once the product is ready for its intended use, using the straight-line method over the estimated useful lives of the assets, which is three years. As of September 29, 2017 and December 31, 2016, capitalized software was \$8.7 million and \$8.8 million, respectively.

**9. Long-Term Debt**

(in millions)	September 29, 2017	December 31, 2016
<i>North America</i>		
5.75% Senior Notes due 2022 ("5.75% Senior Notes")	\$ 600.0	\$ 600.0
Subordinated Convertible Notes due 2029 ("Subordinated Convertible Notes")	429.5	429.5
Debt discount	(253.8)	(255.6)
Debt issuance costs	(9.5)	(10.6)
Asset-Based Revolving Credit Facility ("Revolving Credit Facility")	210.3	75.9
Other	9.0	9.0
<i>Europe</i>		
Revolving Credit Facility	47.3	—
Other	6.4	7.4
<i>Latin America credit facilities</i>		
	51.8	82.4
<i>Africa/Asia Pacific credit facilities</i>		
	—	0.6
<b>Total debt</b>	<b>1,091.0</b>	<b>938.6</b>
Less current maturities	54.8	67.5
<b>Long-term debt</b>	<b>\$ 1,036.2</b>	<b>\$ 871.1</b>

At September 29, 2017, maturities of long-term debt during the twelve month periods beginning September 29, 2017 through September 30, 2022 and thereafter are \$54.8 million, \$0.9 million, \$0.9 million, \$0.6 million and \$258.5 million, respectively, and \$775.3 million thereafter.

The fair value of the Company's long-term debt, as noted below, was estimated using inputs other than quoted prices that are observable, either directly or indirectly.

*5.75% Senior Notes*

The Company's 5.75% Senior Notes are summarized in the table below:

(in millions)	5.75% Senior Notes	
	September 29, 2017	December 31, 2016
Face Value	\$ 600.0	\$ 600.0
Debt issuance costs	(6.1)	(7.0)
Book value	593.9	593.0
Fair Value (Level 1)	603.0	579.0
Interest Rate	5.75%	5.75%
Interest Payment	Semi-Annual: Apr 1 & Oct 1	
Maturity Date	October 2022	
Guarantee	Jointly and severally guaranteed by the Company's wholly owned U.S. subsidiaries	

	5.75% Senior Notes	
	Beginning Date	Percentage
Call Option <sup>(1)</sup>	October 1, 2017	102.875%
	October 1, 2018	101.917%
	October 1, 2019	100.958%
	October 1, 2020 and thereafter	100.000%

(1) The Company may, at its option, redeem the 5.75% Senior Notes on or after the stated beginning dates at percentages noted above (plus accrued and unpaid interest). Additionally, on or prior to October 1, 2015, the Company had the right to redeem in the aggregate up to 35% of the aggregate principal amount of 5.75% Senior Notes issued with the cash proceeds from one or more equity offerings, at a redemption price in cash equal to 105.75% of the principal plus accrued and unpaid interest so long as (i) at least 65% of the aggregate principal amount of the 5.75% Senior Notes issued remained outstanding immediately

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after giving effect to any such redemption; and (ii) notice of any such redemption was given within 60 days after the date of the closing of any such equity offering. In addition, at any time prior to October 1, 2017, the Company may redeem some or all of the 5.75% Senior Notes at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest, plus a make whole premium.

The 5.75% Senior Notes' indenture contains covenants that limit the ability of the Company and certain of its subsidiaries to (i) incur additional indebtedness and guarantee indebtedness; (ii) pay dividends or make other distributions or repurchase or redeem the Company's capital stock; (iii) purchase, redeem or retire debt; (iv) issue certain preferred stock or similar equity securities; (v) make loans and investments; (vi) sell assets; (vii) incur liens; (viii) enter into transactions with affiliates; (ix) enter into agreements restricting the Company's subsidiaries' ability to pay dividends; and (x) consolidate, merge or sell all or substantially all assets. However, these covenants are subject to exceptions and qualifications.

### *Subordinated Convertible Notes*

The Company's Subordinated Convertible Notes due 2029 outstanding as of September 29, 2017 and December 31, 2016 are as follows:

(in millions)	Subordinated Convertible Notes	
	September 29, 2017	December 31, 2016
Face value	\$ 429.5	\$ 429.5
Debt discount	(253.8)	(255.6)
Debt issuance costs	(3.4)	(3.6)
Book value	172.3	170.3
Fair value (Level 1)	382.9	343.8
Maturity date	Nov 2029	
Stated annual interest rate	4.50% until Nov 2019 2.25% until Nov 2029	
Interest payments	Semi-annually: May 15 & Nov 15	

### *Revolving Credit Facility*

On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was first amended in 2012 to increase the facility size to \$700 million and then subsequently amended and restated on September 6, 2013 and further amended on October 22, 2013, May 20, 2014, September 23, 2014, October 28, 2014 and February 9, 2016, to, among other things, increase the Revolving Credit Facility to \$1.0 billion. The Revolving Credit Facility was subsequently amended effective November 15, 2016 to decrease the facility size to \$700 million, \$441 million of which may be borrowed by the U.S. borrower, \$210 million of which may be borrowed by the European borrowers and \$49 million of which may be borrowed by the Canadian borrower. The Revolving Credit Facility was subsequently amended and restated on May 22, 2017 to, among other things, extend the maturity date to May 22, 2022. The Revolving Credit Facility contains restrictions including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness, liens and affiliate transactions. The Revolving Credit Facility provides the Company with financial flexibility such that restrictions in the Revolving Credit Facility generally only apply in the event that undrawn availability under the Revolving Credit Facility falls below certain specific thresholds.

The Revolving Credit Facility has a maturity date of May 22, 2022. The commitment amount under the Revolving Credit Facility may be increased by an additional \$250 million, subject to certain conditions and approvals as set forth in the Revolving Credit Facility. The Revolving Credit Facility requires maintenance of a minimum fixed charge coverage ratio of 1.00 to 1.00 if availability under the Revolving Credit Facility is less than \$70 million or 10% of the then existing aggregate lender commitment under the Revolving Credit Facility. As of September 29, 2017, the availability under the Revolving Credit Facility is greater than \$70 million. The fair value of the Revolving Credit Facility approximates the carrying value based on Level 2 inputs based on the short-term and asset-based nature of the Revolving Credit Facility and the related variable interest rate.

Indebtedness under the Revolving Credit Facility is secured by: (a) for US borrowings under the facility, a first priority security interest in certain tangible and intangible property and assets of certain of the Company's U.S. subsidiaries, and (b) for Canadian and European borrowings under the facility, a first priority security interest in certain tangible and intangible property and assets of certain of the Company's Canadian subsidiaries and European subsidiaries. In addition, the lenders under the Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in certain of the Company's domestic, Canadian and European subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in each material foreign subsidiary directly owned by a U.S. Loan Party.

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Borrowings under the Revolving Credit Facility bear interest at an interest rate base elected by the Company plus an applicable margin calculated quarterly. The Revolving Credit Facility also requires the payment of a commitment fee equal to the available but unused commitments multiplied by an applicable margin of either 0.25% or 0.375% based on the average daily unused commitments.

The Company's Revolving Credit Facility is summarized in the table below:

(in millions)	Revolving Credit Facility	
	September 29, 2017	December 31, 2016
Outstanding borrowings	\$ 257.6	\$ 75.9
Total credit under facility	700.0	700.0
Undrawn availability	363.3	399.0
Interest rate	2.8%	2.5%
Outstanding letters of credit	\$ 25.1	\$ 21.7
Original issuance	July 2011	
Maturity date	May 2022	

#### *Latin America Credit Facilities*

The Company's Latin America credit facilities are summarized in the table below:

(in millions)	September 29, 2017	December 31, 2016
Outstanding borrowings	\$ 51.8	\$ 82.4
Undrawn availability	35.3	38.2
Interest rate – weighted average	7.7%	11.0%
Maturity date	Various	

The Company's Latin America credit facilities are primarily short-term loans utilized for working capital purposes. The fair value of the Latin America credit facilities approximates the carrying value due to the short-term nature (\$51.6 million is short-term) and variable interest rates of the facilities based on Level 2 inputs.

**10. Financial Instruments**

The Company is exposed to various market risks, including changes in foreign currency exchange rates and raw material (commodity) prices. To manage risks associated with the volatility of these natural business exposures, the Company enters into commodity and foreign currency derivative agreements, as well as copper and aluminum forward pricing agreements. The Company does not purchase or sell derivative instruments for trading purposes. The Company does not engage in derivative contracts for which a lack of marketplace quotations would necessitate the use of fair value estimation techniques.

The Company enters into commodity instruments to hedge the purchase of copper and aluminum in future periods and foreign currency exchange contracts principally to hedge the currency fluctuations in certain transactions denominated in foreign currencies, thereby reducing the Company's risk that would otherwise result from changes in exchange rates. Principal transactions hedged during the year were firm sales and purchase commitments. The fair value of foreign currency contracts represents the amount required to enter into offsetting contracts with similar remaining maturities based on quoted market prices.

The Company accounts for these commodity instruments and foreign currency exchange contracts as economic hedges. Changes in the fair value of economic hedges are recognized in current period earnings.

***Fair Value of Derivatives Instruments***

The notional amounts and fair values of derivatives not designated as cash flow hedges at September 29, 2017 and December 31, 2016 are shown below (in millions):

	September 29, 2017			December 31, 2016		
	Notional Amount	Fair Value		Notional Amount	Fair Value	
		Asset <sup>(1)</sup>	Liability <sup>(2)</sup>		Asset <sup>(1)</sup>	Liability <sup>(2)</sup>
Derivatives not designated as cash flow hedges:						
Commodity futures	\$ 120.0	\$ 20.3	\$ 0.2	\$ 142.5	\$ 9.2	\$ 1.8
Foreign currency exchange	120.6	1.5	1.2	30.7	0.1	1.1
		\$ 21.8	\$ 1.4		\$ 9.3	\$ 2.9

(1) Balance recorded in "Prepaid expenses and other" and "Other non-current assets"

(2) Balance recorded in "Accrued liabilities" and "Other liabilities"

As of September 29, 2017 and December 31, 2016, all financial instruments held by the Company were subject to enforceable master netting arrangements held by various financial institutions. In general, the terms of our agreements provide that in the event of an early termination the counterparties have the right to offset amounts owed or owing under that and any other agreement with the same counterparty. The Company's accounting policy is to not offset these positions in the Condensed Consolidated Balance Sheets. As of September 29, 2017 and December 31, 2016, the net positions of the enforceable master netting agreements are not significantly different from the gross positions noted in the table above. Depending on the extent of an unrealized loss position on a derivative contract held by the Company, certain counterparties may require collateral to secure the Company's derivative contract position. As of September 29, 2017 and December 31, 2016, there were no contracts held by the Company that required collateral to secure the Company's derivative liability positions.

## 11. **Income Taxes**

The Company's effective tax rate for the nine months ended September 29, 2017 and September 30, 2016 was (84.6)% and 44.8%, respectively. The negative effective tax rate for the nine months ended September 29, 2017 was primarily the result of incurring non-tax deductible losses as well as recording tax only charges for the period. The most significant items unfavorably impacting the effective tax rate for the nine months ended September 29, 2017 were as follows:

- Recognizing no tax benefit on \$25.4 million of operational losses in jurisdictions where valuation allowances are recorded against net deferred tax assets,
- Recognizing no tax benefit on \$64.8 million of losses (including the reclassification of foreign currency translation adjustments) resulting from the sale of businesses,
- Recognizing no tax benefit on \$3.1 million of net foreign exchange related losses associated with the liquidation of our Australian and New Zealand businesses,
- Recording a \$5.7 million valuation allowance against net deferred tax assets in New Zealand due to the expected liquidation of the legal entities in New Zealand, and
- Recording \$9.8 million of income tax expense associated with changes in judgment concerning uncertain tax positions related to the FCPA settlement.

These unfavorable effective tax rate drivers contributed to the recording of \$32.3 million of income tax expense on the \$38.2 million pre-tax loss for the nine months ended September 29, 2017.

The effective tax rate on the Company's pre-tax income for the nine months ended September 30, 2016 was favorably impacted by the use of U.S. capital losses for which no tax benefit was previously recognized. This resulted in the recognition of only \$2.4 million of income tax expense on \$53.2 million of pre-tax gain associated with the sale of the North American Automotive Ignition Wire business. This favorable factor was largely offset by recognizing no tax benefit on \$44.2 million of operational losses incurred in jurisdictions where valuation allowances are recorded against net deferred tax assets.

The Company's effective tax rate for the three months ended September 29, 2017 and September 30, 2016 was (91.9)% and 28.9%, respectively. The negative effective tax rate for the three months ended September 29, 2017 was primarily the result of incurring non-tax deductible losses as well as recording tax only charges in the third quarter. The most significant items unfavorably impacting the effective tax rate for the three months ended September 29, 2017 were as follows:

- Recognizing no tax benefit on \$7.0 million of operational losses in jurisdictions where valuation allowances are recorded against net deferred tax assets, and
- Recognizing no tax benefit on \$26.8 million of losses resulting from the sale of businesses.

These unfavorable effective tax rate drivers contributed to the recording of \$6.8 million of income tax expense on the \$7.4 million pre-tax loss for the three months ended September 29, 2017.

The effective tax rate for the three months ended September 30, 2016 was favorably impacted by the mix of earnings in foreign jurisdictions with statutory tax rates lower than the 35% U.S. federal statutory tax rate, and the recognition of no income tax expense on \$5.9 million of pre-tax gain associated with the sale of the Venezuelan business. These favorable factors were partially offset by recognizing no tax benefit on \$20.6 million of operational losses incurred in jurisdictions where valuation allowances are recorded against net deferred tax assets.

During the third quarter of 2017, the Company accrued approximately \$0.3 million of income tax expense for uncertain tax positions likely to be taken in the current year and for interest and penalties on tax positions taken in prior periods, all of which would have a favorable impact on the effective tax rate, if recognized. In addition, \$3.5 million of net income tax benefits were recognized due to settlements and statute of limitation expirations associated with various uncertain tax positions.

The Company files income tax returns in numerous tax jurisdictions around the world. Due to uncertainties regarding the timing and outcome of various tax audits, appeals and settlements, it is difficult to reliably estimate the amount of unrecognized tax benefits that could change within the next twelve months. The Company believes it is reasonably possible that approximately \$3 million of unrecognized tax benefits could change within the next twelve months due to the resolution of tax audits and statute of limitations expiration.

The Internal Revenue Service ("IRS") proposed cumulative taxable income adjustments of approximately \$50 million for the 2012-2013 tax years in February 2016. The proposed adjustments related to the Original Issue Discount ("OID") yield claimed on the Company's \$429.5 million Subordinated Convertible Notes ("Notes"). The Company believed that the amount of the OID deductions claimed on its federal income tax returns since the 2009 issuance of the Notes was proper and appealed the IRS audit adjustment. In March 2017, the IRS Appeals Office ruled in favor of the Company and the audit was closed with no adjustment to reported income or tax. The IRS is currently in the process of auditing the Company's 2015 federal tax return. With limited exceptions, tax years prior to 2012 are no longer open in major foreign, state, or local tax jurisdictions.

**12. Employee Benefit Plans**

The Company provides retirement benefits through contributory and noncontributory qualified and non-qualified defined benefit pension plans covering eligible domestic and international employees as well as through defined contribution plans and other postretirement benefits.

The components of net pension expense for pension benefits were as follows (in millions):

	Three Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	U.S. Plans	Non-U.S. Plans	U.S. Plans	Non-U.S. Plans
Service cost	\$ 0.2	\$ 0.9	\$ 0.3	\$ 1.0
Interest cost	1.1	0.7	1.8	0.8
Expected return on plan assets	(2.0)	(0.7)	(2.4)	(0.6)
Amortization of prior service cost	—	—	—	0.2
Amortization of net loss	0.6	0.4	1.7	0.3
Net pension expense	\$ (0.1)	\$ 1.3	\$ 1.4	\$ 1.7

	Nine Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	U.S. Plans	Non-U.S. Plans	U.S. Plans	Non-U.S. Plans
Service cost	\$ 0.6	\$ 2.7	\$ 0.9	\$ 3.0
Interest cost	3.3	2.1	5.4	2.4
Expected return on plan assets	(6.0)	(2.1)	(7.2)	(1.8)
Amortization of prior service cost	—	0.2	—	0.6
Amortization of net loss	1.8	1.2	5.1	0.9
Net pension expense	\$ (0.3)	\$ 4.1	\$ 4.2	\$ 5.1

The estimated net loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income (loss) into net pension expense in 2017 is \$4.0 million. The prior service cost to be amortized from accumulated other comprehensive income (loss) into net pension expense over the next fiscal year is not material.

Defined benefit pension plan cash contributions for the three fiscal months ended September 29, 2017 and September 30, 2016 were \$1.7 million and \$1.3 million, respectively. Defined benefit pension plan cash contributions for the nine fiscal months ended September 29, 2017 and September 30, 2016 were \$3.9 million.

**13. Accumulated Other Comprehensive Income (Loss)**

The components of accumulated other comprehensive income (loss) as of September 29, 2017 and December 31, 2016, respectively, consisted of the following (in millions):

	September 29, 2017		December 31, 2016	
	Company Common Shareholders	Noncontrolling Interest	Company Common Shareholders	Noncontrolling Interest
Foreign currency translation adjustment	\$ (169.5)	\$ (3.0)	\$ (228.2)	\$ (13.0)
Pension adjustments, net of tax	(56.2)	—	(58.2)	(1.3)
Accumulated other comprehensive income (loss)	<u>\$ (225.7)</u>	<u>\$ (3.0)</u>	<u>\$ (286.4)</u>	<u>\$ (14.3)</u>

The following is the detail of the change in the Company's accumulated other comprehensive income (loss) from December 31, 2016 to September 29, 2017 including the effect of significant reclassifications out of accumulated other comprehensive income (loss) (in millions, net of tax):

	Foreign currency translation	Change of fair value of pension benefit obligation	Total
Balance, December 31, 2016	\$ (228.2)	\$ (58.2)	\$ (286.4)
Other comprehensive income (loss) before reclassifications	21.8	—	21.8
Amounts reclassified from accumulated other comprehensive income (loss)	36.9	2.0	38.9
Net current - period other comprehensive income (loss)	58.7	2.0	60.7
Balance, September 29, 2017	<u>\$ (169.5)</u>	<u>\$ (56.2)</u>	<u>\$ (225.7)</u>

The following is the detail of the change in the Company's accumulated other comprehensive income (loss) from December 31, 2015 to September 30, 2016 including the effect of significant reclassifications out of accumulated other comprehensive income (loss) (in millions, net of tax):

	Foreign currency translation	Change of fair value of pension benefit obligation	Total
Balance, December 31, 2015	\$ (275.6)	\$ (64.6)	\$ (340.2)
Other comprehensive income (loss) before reclassifications	12.3	—	12.3
Amounts reclassified from accumulated other comprehensive income (loss)	31.8	3.9	35.7
Net current - period other comprehensive income (loss)	44.1	3.9	48.0
Balance, September 30, 2016	<u>\$ (231.5)</u>	<u>\$ (60.7)</u>	<u>\$ (292.2)</u>

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The following is the detail of the reclassifications out of accumulated other comprehensive income (loss) for the three and nine months ended September 29, 2017 and September 30, 2016 (in millions, net of tax):

	Three Fiscal Months Ended September 29, 2017		Nine Fiscal Months Ended September 29, 2017		
	Amount reclassified from accumulated other comprehensive income (loss)		Amount reclassified from accumulated other comprehensive income (loss)		Affected line item in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)
<b>Foreign currency translation</b>					
Closure of subsidiaries	\$	—	\$	4.2	SG&A
Sale of subsidiaries		2.4		32.7	SG&A
Total - foreign currency items	\$	2.4	\$	36.9	
<b>Defined pension items, net of tax:</b>					
Amortization of prior service cost	\$	0.1	\$	0.3	Cost of Sales
Amortization of net loss		0.7		2.1	Cost of Sales
Sale of subsidiaries		0.3		(0.4)	SG&A
Total - pension items	\$	1.1	\$	2.0	
Total	\$	3.5	\$	38.9	

	Three Fiscal Months Ended September 30, 2016		Nine Fiscal Months Ended September 30, 2016		
	Amount reclassified from accumulated other comprehensive income (loss)		Amount reclassified from accumulated other comprehensive income (loss)		Affected line item in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)
<b>Foreign currency translation</b>					
Sale of subsidiaries	\$	13.5	\$	31.8	SG&A
<b>Defined pension items, net of tax:</b>					
Amortization of prior service cost	\$	0.1	\$	0.3	Cost of Sales
Amortization of net loss		1.2		3.6	Cost of Sales
Total - pension items	\$	1.3	\$	3.9	
Total	\$	14.8	\$	35.7	

**14. Shipping and Handling Costs**

All shipping and handling amounts billed to a customer in a sales transaction are classified as revenue. Shipping and handling costs associated with storage and handling of finished goods and shipments to customers are included in the Cost of sales caption in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) and totaled \$28.9 million and \$28.4 million, respectively, for the three fiscal months ended September 29, 2017 and September 30, 2016 and \$82.4 million and \$87.9 million, respectively, for the nine fiscal months ended September 29, 2017 and September 30, 2016.

**15. Earnings (Loss) Per Common Share**

The Company applies the two-class method of computing basic and diluted earnings per share. Future declarations of dividends and the establishment of future record dates and payment dates are subject to the final determination of our Board of Directors.

A reconciliation of the numerator and denominator of earnings (loss) per common share-basic to earnings (loss) per common share-assuming dilution is as follows (in millions, except per share data):

	Three Fiscal Months Ended		Nine Fiscal Months Ended	
	September 29, 2017	September 30, 2016	September 29, 2017	September 30, 2016
Amounts attributable to the Company – basic and diluted:				
Net income (loss) attributable to Company common shareholders	\$ (14.2)	\$ (14.3)	\$ (72.6)	\$ 10.8
Net income (loss) for EPS computations <sup>(1)</sup>	\$ (14.2)	\$ (14.3)	\$ (72.6)	\$ 10.8
Weighted average shares outstanding for basic EPS computation <sup>(2)</sup>	50.0	49.6	49.9	49.5
Earnings (loss) per common share attributable to Company common shareholders – basic <sup>(3)</sup>	\$ (0.28)	\$ (0.29)	\$ (1.45)	\$ 0.22
Weighted average shares outstanding including nonvested shares	50.0	49.6	49.9	49.5
Dilutive effect of stock options and restricted stock units	—	—	—	2.2
Weighted average shares outstanding for diluted EPS computation <sup>(2)</sup>	50.0	49.6	49.9	51.7
Earnings (loss) per common share attributable to Company common shareholders – assuming dilution	\$ (0.28)	\$ (0.29)	\$ (1.45)	\$ 0.21

(1) Numerator

(2) Denominator

(3) Under the two-class method, earnings (loss) per share – basic reflects undistributed earnings per share for both common stock and unvested share-based payment awards (restricted stock).

For the three and nine months ended September 29, 2017, there were approximately 3.2 million shares and 3.0 million shares and for the three and nine months ended September 30, 2016, there were approximately 4.0 million and 1.8 million shares excluded from the earnings per common share — assuming dilution computation because their impact was anti-dilutive, respectively.

Under ASC 260 - Earnings per Share and ASC 470 - Debt and because of the Company's obligation to settle the par value of the Subordinated Convertible Notes in cash, the Company is not required to include any shares underlying the Subordinated Convertible Notes in its weighted average shares outstanding – assuming dilution until the average stock price per share for the quarter exceeds the \$36.75 conversion price of the Subordinated Convertible Notes and only to the extent of the additional shares that the Company may be required to issue in the event that the Company's conversion obligation exceeds the principal amount of the Subordinated Convertible Notes. The average stock price threshold conditions had not been met as of September 29, 2017 or September 30, 2016. At any such time in the future that threshold conditions are met, only the number of shares issuable under the "treasury" method of accounting for the share dilution would be included in the Company's earnings per share – assuming dilution calculation, which is based upon the amount by which the average stock price exceeds the conversion price.

The following table provides examples of how changes in the Company's stock price would require the inclusion of additional shares in the denominator of the weighted average shares outstanding – assuming dilution calculation for the Subordinated Convertible Notes.

Share Price	Shares Underlying Subordinated Convertible Notes	Total Treasury Method Incremental Shares <sup>(1)</sup>
\$36.75	—	—
\$38.75	603,152	603,152
\$40.75	1,147,099	1,147,099
\$42.75	1,640,151	1,640,151
\$44.75	2,089,131	2,089,131

(1) Represents the number of incremental shares that must be included in the calculation of fully diluted shares under GAAP.

**16. Segment Information**

The Company conducts its operations through four geographic operating and reportable segments — North America, Europe, Latin America, and Africa/Asia Pacific. The Company’s operating and reportable segments align with the structure of the Company’s internal management organization. All four segments engage in the development, design, manufacturing, marketing and distribution of copper, aluminum, and fiber optic communication, construction, electric utility and electrical infrastructure wire and cable products. In addition to the above products, the North America and Latin America segments manufacture and distribute rod mill wire and cable products and the Europe segment engages in turnkey project services for both land and submarine cables.

Net revenues as shown below represent sales to external customers for each segment. Intersegment sales have been eliminated. In the three and nine months ended September 29, 2017, intersegment sales were \$2.0 million and \$10.8 million in North America, \$1.2 million and \$4.0 million in Europe and \$3.7 million and \$19.0 million in Latin America, respectively. In the three and nine months ended September 30, 2016, intersegment sales were \$7.4 million and \$31.1 million in North America, \$3.5 million and \$7.9 million in Europe, \$4.7 million and \$14.5 million in Latin America and \$0.2 million in Africa/Asia Pacific, respectively.

The chief operating decision maker evaluates segment performance and allocates resources based on segment operating income. Summarized financial information for the Company’s reportable segments for the three and nine fiscal months ended September 29, 2017 and September 30, 2016 is as follows:

(in millions)	Three Fiscal Months Ended		Nine Fiscal Months Ended	
	September 29, 2017	September 30, 2016	September 29, 2017	September 30, 2016
<b>Net Sales:</b>				
North America	\$ 578.2	\$ 496.1	\$ 1,681.4	\$ 1,565.2
Europe	223.8	212.1	619.1	663.5
Latin America	185.6	158.0	491.5	481.2
Africa/Asia Pacific	6.4	58.3	63.3	238.5
Total	<u>\$ 994.0</u>	<u>\$ 924.5</u>	<u>\$ 2,855.3</u>	<u>\$ 2,948.4</u>
<b>Segment Operating Income (Loss):</b>				
North America	\$ 19.0	\$ 10.0	\$ 64.7	\$ 101.5
Europe	0.1	10.8	(6.0)	17.0
Latin America	6.0	(7.1)	12.9	(10.4)
Africa/Asia Pacific	(24.3)	(9.0)	(69.8)	(29.6)
Total	<u>\$ 0.8</u>	<u>\$ 4.7</u>	<u>\$ 1.8</u>	<u>\$ 78.5</u>

(in millions)	September 29, 2017	December 31, 2016
<b>Total Assets:</b>		
North America	\$ 1,037.6	\$ 950.2
Europe	722.9	624.1
Latin America	487.2	466.4
Africa/Asia Pacific	36.8	200.9
Total	<u>\$ 2,284.5</u>	<u>\$ 2,241.6</u>

## 17. **Commitments and Contingencies**

### *Environmental matters*

We are subject to a variety of federal, state, local and foreign laws and regulations covering the storage, handling, emission and discharge of materials into the environment, including CERCLA, the Clean Water Act, the Clean Air Act (including the 1990 amendments) and the Resource Conservation and Recovery Act.

Our subsidiaries in the United States have been identified as potentially responsible parties with respect to several sites designated for cleanup under CERCLA or similar state laws, which impose liability for cleanup of certain waste sites and for related natural resource damages without regard to fault or the legality of waste generation or disposal. Persons liable for such costs and damages generally include the site owner or operator and persons that disposed or arranged for the disposal of hazardous substances found at those sites. Although CERCLA imposes joint and several liability on all potentially responsible parties, in application, the potentially responsible parties typically allocate the investigation and cleanup costs based upon, among other things, the volume of waste contributed by each potentially responsible party.

Settlements can often be achieved through negotiations with the appropriate environmental agency or the other potentially responsible parties. Potentially responsible parties that contributed small amounts of waste (typically less than 1% of the waste) are often given the opportunity to settle as “de minimus” parties, resolving their liability for a particular site. We do not own or operate any of the waste sites with respect to which we have been named as a potentially responsible party by the government. Based on our review and other factors, we believe that costs relating to environmental clean-up at these sites will not have a material adverse effect on our results of operations, cash flows or financial position.

At September 29, 2017 and December 31, 2016, we had an accrued liability of approximately \$4.8 million and \$5.6 million, respectively, for various environmental-related liabilities to the extent costs are known or can be reasonably estimated as a liability. While it is difficult to estimate future environmental-related liabilities accurately, we do not currently anticipate any material adverse effect on our results of operations, financial position or cash flows as a result of compliance with federal, state, local or foreign environmental laws or regulations or cleanup costs of the sites discussed above.

### *Asbestos litigation*

We have been a defendant in asbestos litigation for the past 29 years. Our subsidiaries have been named as defendants in lawsuits alleging exposure to asbestos in products manufactured by us. As of September 29, 2017, we were a defendant in approximately 249 cases brought in state and federal courts throughout the United States. In the nine months ended September 29, 2017, 50 asbestos cases were brought against us. In the calendar year 2016, 84 asbestos cases were brought against us. In the last 29 years, we have had no cases proceed to verdict. In many of the cases, we were dismissed as a defendant before trial for lack of product identification. As of September 29, 2017, 51,058 asbestos cases have been dismissed. In the nine months ended September 29, 2017, 100 asbestos cases were dismissed. As of December 31, 2016, 50,958 cases were dismissed. With regards to the approximately 249 remaining pending cases, we are aggressively defending these cases based upon either lack of product identification as to whether we manufactured asbestos-containing product and/or lack of exposure to asbestos dust from the use of our product.

As of September 29, 2017, plaintiffs have asserted monetary damages in 141 cases. In 40 of these cases, plaintiffs allege only damages in excess of some dollar amount (about \$794 thousand per plaintiff); in these cases there are no claims for specific dollar amounts requested as to any defendant. In 99 other cases pending in state and federal district courts, plaintiffs seek approximately \$404 million in damages from as many as 50 defendants. In two cases, plaintiffs have asserted damages related to General Cable in the amount of \$20 million. In addition, in relation to these 141 cases, there are claims of \$251 million in punitive damages from all of the defendants. However, many of the plaintiffs in these cases allege non-malignant injuries. As of September 29, 2017 and December 31, 2016, we had accrued, on a gross basis, approximately \$1.1 million and \$4.4 million, respectively, and as of September 29, 2017 and December 31, 2016, had recovered approximately \$0.1 million and \$0.4 million, respectively, of insurance recoveries for these lawsuits. The net amount of \$1.0 million and \$4.0 million as of September 29, 2017 and December 31, 2016, respectively, represents our best estimate in order to cover resolution of current asbestos-related claims.

The components of the asbestos litigation reserve are current and future asbestos-related claims. The significant assumptions are: (1) the number of cases per state, (2) an estimate of the judgment per case per state, (3) an estimate of the percentage of cases per state that would make it to trial and (4) the estimated total liability percentage, excluding insurance recoveries, per case judgment. Management's estimates are based on the Company's historical experience with asbestos related claims. The Company's current history of asbestos claims does not provide sufficient and reasonable information to estimate a range of loss for potential future, unasserted asbestos claims because the number and the value of the alleged damages of such claims have not been consistent. As such, the Company does not believe a reasonably possible range can be estimated with respect to asbestos claims that may be filed in the future.

Settlement payments are made, and the asbestos accrual is relieved, when we receive a fully executed settlement release from the plaintiff's counsel. As of September 29, 2017 and December 31, 2016, aggregate settlement costs were \$10.5 million and \$9.8

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million, respectively. For the nine months ended September 29, 2017 and September 30, 2016, settlement costs totaled \$0.7 million and less than \$0.1 million, respectively. As of September 29, 2017 and December 31, 2016, aggregate litigation costs were \$28.1 million and \$27.1 million, respectively. For the nine months ended September 29, 2017 and September 30, 2016, the costs of administering and litigating asbestos claims totaled \$1.0 million and \$0.8 million, respectively.

In January 1994, we entered into a settlement agreement with certain principal primary insurers concerning liability for the costs of defense, judgments and settlements, if any, in all of the asbestos litigation described above. Subject to the terms and conditions of the settlement agreement, the insurers were responsible for a substantial portion of the costs and expenses incurred in the defense or resolution of this litigation. However, one of the insurers participating in the settlement that was responsible for a significant portion of the contribution under the settlement agreement entered into insurance liquidation proceedings and another became insolvent. As a result, the contribution of the insurers has been reduced and we have had to bear substantially most of the costs relating to these lawsuits.

### *European Commission competition matter*

As part of the Company's acquisition of Silec in December 2005, SAFRAN SA ("SAFRAN"), agreed to indemnify the Company for the full amount of losses arising from, related to or attributable to practices, if any, that are similar to previous practices investigated by the French competition authority for alleged competition law violations related to medium-and high voltage cable markets. The Company has asserted a claim under this indemnity against SAFRAN related to the European Commission's Statement of Objections, discussed below, to preserve the Company's rights in case of an adverse European Commission decision.

On July 5, 2011, the European Commission issued a Statement of Objections in relation to its ongoing competition investigation to a number of wire and cable manufacturers in the submarine and underground power cables business, including our Spanish affiliate, Grupo General Cable Sistemas, and its French subsidiary, Silec. The Statement of Objections alleged that the two affiliates engaged in violations of competition law in the underground power cables businesses for limited periods of time. The allegations related to Grupo General Cable Sistemas claimed that it had participated in a cartel from January 2003 to May 2007, while the allegations related to Silec were for the ten month period following its December 22, 2005 acquisition from SAFRAN by Grupo General Cable Sistemas.

Following our formal responses to the Statement of Objections in October 2011 and a hearing in 2012, the European Commission issued a final decision on April 2, 2014. In the decision, the claims of infringement against Grupo General Cable Sistemas were dismissed for lack of evidence of alleged cartel activity. With regard to Silec, the European Commission's decision imposed a fine of 1.9 million Euros related to the period Silec has been owned by us. This fine was based on participation that allegedly commenced well before Silec was acquired by us. On June 13, 2014, we filed an appeal with the General Court of the European Union challenging the European Commission's decision as to Silec in Europe based on established precedent. We also continue to pursue our claim for full indemnification for the Silec fine under the terms of the acquisition agreement with SAFRAN executed in 2005.

### *Brazil tax matters*

One of our Brazilian subsidiaries is involved in administrative proceedings with State treasury offices regarding whether tax incentives granted to us by one Brazilian State are applicable to goods sold in another Brazilian State. We believe we correctly relied on the tax incentives granted and that we have substantial defenses to their disallowance by the Brazilian State claimant. The total amount of taxes allegedly due for the infractions including potential interest and penalties is up to \$8 million. In September 2012, an Administrative Court found that we were not liable for any incentive tax payments claimed by the State treasury office, however this determination was overturned on appeal and has since been further appealed. This appeal remains pending at the Brazilian Courts. Despite the pending appeal, in October 2014, the State issued a summons to recover the approximately \$8 million of contested incentives described above, and we are complying with the terms of the State's summons while continuing to contest the Court's ruling. We currently estimate our range of reasonably possible loss to be between \$0 million and \$8 million.

Our Brazilian subsidiaries have received notifications of various other claims related to disputed tax credits taken on Federal Tax Offset returns, which are in various phases of litigation. We believe we correctly applied the tax credits taken and that we have substantial defenses to these claims. The total amount of reasonably possible loss for the disputed credits, including potential interest and penalties, is up to \$20 million.

### *Resolution of SEC and DOJ investigations*

As previously disclosed, in December 2016, we entered into agreements with the SEC and the DOJ to resolve those agencies' respective investigations relating to the FCPA and the SEC's separate accounting investigation related to our financial restatements impacting fiscal years 2012 and prior. Pursuant to those agreements, we will pay fines, disgorgement and pre-judgment interest to the SEC and DOJ in the total amount of \$82.3 million. As previously disclosed, we paid approximately \$20.5 million to the DOJ and \$12.4 million to the SEC in January 2017 and we paid approximately \$18.5 million to the SEC in June 2017. We will make a final payment of approximately \$30.9 million to the SEC within 360 days of the date of the resolution. At September 29, 2017 and December 31, 2016, we had an accrued liability of \$30.9 million and \$82.3 million, respectively, for the resolution of the SEC and DOJ investigations.

*FCPA-related litigation matters*

A civil complaint was filed in the United States District Court for the Southern District of New York on January 5, 2017, by named plaintiffs, on behalf of purported classes of persons who purchased or otherwise acquired our publicly traded securities, against us, Gregory Kenny, our former President and Chief Executive Officer, and Brian Robinson, our former Executive Vice President and Chief Financial Officer (the “Doshi Complaint”). The parties have stipulated to the transfer of the matter to the Eastern District of Kentucky, which has been approved. The Doshi Complaint alleges claims under the antifraud and controlling person liability provisions of the Exchange Act, alleging generally, among other assertions, that the defendants made materially false and misleading statements in various quarterly and annual reports filed with the SEC between February 2012 and February 2016. Plaintiffs claim that the Corporation failed to disclose during that period that it had paid bribes in violation of the FCPA, failed to disclose that a portion of its profits were subject to disgorgement, and failed to disclose that when this conduct was discovered it would subject the Corporation to significant monetary penalties. The Doshi Complaint alleges that as a result of the foregoing, our stock price was artificially inflated and the plaintiffs suffered damages in connection with their purchase of our stock. The Doshi Complaint seeks damages in an unspecified amount; reasonable costs and expenses, including counsel and experts fees; and such equitable injunctive or other relief as the Court deems just and proper. We have not yet responded to the Doshi Complaint. At this time, we cannot determine the likelihood of, nor can we reasonably estimate the range of, any possible loss.

*Purported class action litigation*

On March 15, 2017, litigation was initiated against us and certain of our current and former directors, executive officers and employees by a former employee on behalf of a purported class of employees who invested in the common stock of General Cable through our 401(k) plan. The Plaintiff alleges that we should have not retained the General Cable stock fund as an investment option in our 401(k) plan during the period 2003-2016, when they claim the price of the Company stock was artificially inflated. The suit alleges various violations of the Employee Retirement Income Security Act of 1974 (“ERISA”) and was filed in the United States District Court for the Eastern District of Kentucky. At this time, we cannot determine the likelihood of, nor can we reasonably estimate the range of, any possible loss.

*Other*

In addition, we are involved in various routine legal proceedings and administrative actions incidental to our business. In the opinion of our management, these routine proceedings and actions should not, individually or in the aggregate, have a material adverse effect on our consolidated results of operations, cash flows or financial position. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters or other similar matters, if unfavorable, may have such adverse effects.

In accordance with GAAP, we record a liability when it is both probable that a liability has been incurred and the amount of the loss can be reasonably estimated. These provisions are reviewed at least quarterly and adjusted to reflect the impacts of negotiations, settlements, rulings, advice of legal counsel, and other information and events pertaining to a particular case. To the extent additional information arises or our strategies change, it is possible that our estimate of our probable liability in these matters may change.

The 2014 Executive Officer Severance Plan (“2014 Severance Plan”), applicable to the Company’s executive officers holding a position of Executive Vice President or above or the position of Chief Financial Officer, General Counsel, Chief Compliance Officer or Chief Human Resources Officer and were hired or first promoted into such position after August 1, 2014, includes a change in control provision such that the executives may receive payments or benefits in accordance with the 2014 Severance Plan to the extent that both a change of control and a triggering event, each as defined in the 2014 Severance Plan, occur. Unless there are circumstances of ineligibility, as defined, the Company must provide payments and benefits upon both a change in control and a triggering event.

The Company has entered into various operating lease agreements related principally to certain administrative, manufacturing and distribution facilities and transportation equipment. At September 29, 2017, future minimum rental payments required under non-cancelable lease agreements during the twelve month periods beginning September 29, 2017 through September 30, 2022 and thereafter are \$15.8 million, \$13.5 million, \$10.8 million, \$8.1 million and \$5.9 million, respectively, and \$10.6 million thereafter.

As of September 29, 2017, the Company had \$26.8 million in letters of credit, \$200.5 million in various performance bonds and \$145.5 million in other guarantees outstanding. Other guarantees include bank guarantees and advance payment bonds. These letters of credit, performance bonds and guarantees are periodically renewed and are generally related to risk associated with self-insurance claims, contract performance, quality and other various bank and financing guarantees. Advance payment bonds are often required by customers when the Company obtains advance payments to secure the production of cable for long-term contracts. The advance payment bonds provide the customer protection on their deposit in the event that the Company does not perform under the contract.

**18. Unconsolidated Affiliated Companies**

Unconsolidated affiliated companies are those in which the Company generally owns less than 50 percent of the outstanding voting shares. The Company does not control these companies and accounts for its investments in them on the equity method basis. The unconsolidated affiliated companies primarily manufacture or market wire and cable products in the Latin America and Africa/Asia Pacific segments. The Company's share of the income of these companies is reported in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) under "Equity in net earnings of affiliated companies." Equity in net earnings of affiliated companies was immaterial for the three and nine fiscal months ended September 29, 2017. For the three and nine fiscal months ended September 30, 2016, equity in net earnings of affiliated companies was \$0.3 million and \$0.7 million, respectively. The net investment in unconsolidated affiliated companies was \$0.2 million and \$9.0 million as of September 29, 2017 and December 31, 2016, respectively. As of September 29, 2017, the Company's ownership percentage was as follows: Colada Continua Chilena, S.A. 41% and Nostag GmbH & Co. KG 33%.

**19. Fair Value**

The fair market values of the Company's financial instruments are determined based on the fair value hierarchy as discussed in ASC 820 - Fair Value Measurements.

The Company carries derivative assets and liabilities (Level 2) and marketable equity securities (Level 1) held in the rabbi trust as part of the Company's Deferred Compensation Plan at fair value. The fair values of derivative assets and liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple market inputs including interest rates, prices and indices to generate pricing and volatility factors, which are used to value the position. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Marketable equity securities are recorded at fair value, which are based on quoted market prices.

Financial assets and liabilities measured at fair value on a recurring basis are summarized below (in millions).

	Fair Value Measurement							
	September 29, 2017				December 31, 2016			
	Level 1	Level 2	Level 3	Fair Value	Level 1	Level 2	Level 3	Fair Value
<b>Assets:</b>								
Derivative assets	\$ —	\$ 21.8	\$ —	\$ 21.8	\$ —	\$ 9.3	\$ —	\$ 9.3
Equity securities <sup>(1)</sup>	8.7	—	—	8.7	9.8	—	—	9.8
Total assets	\$ 8.7	\$ 21.8	\$ —	\$ 30.5	\$ 9.8	\$ 9.3	\$ —	\$ 19.1
<b>Liabilities:</b>								
Derivative liabilities	\$ —	\$ 1.4	\$ —	\$ 1.4	\$ —	\$ 2.9	\$ —	\$ 2.9
Total liabilities	\$ —	\$ 1.4	\$ —	\$ 1.4	\$ —	\$ 2.9	\$ —	\$ 2.9

(1) Balance represents the market value of the assets, exclusive of the market value of restricted stock and restricted stock units held ("Deferred Stock") and the General Cable Stock Fund by participants' elections, held in the Rabbi Trust in connection with the Company's deferred compensation plan at September 29, 2017 and December 31, 2016 classified as "other non-current assets" in the Condensed Consolidated Balance Sheets. The market value of mutual fund investments and the General Cable Stock Fund in the Rabbi Trust was \$14.6 million and \$17.2 million as of September 29, 2017 and December 31, 2016, respectively. Amounts payable to the plan participants at September 29, 2017 and December 31, 2016, excluding the Deferred Stock, were \$9.3 million and \$11.0 million, respectively, and are classified as "Other liabilities" in the Condensed Consolidated Balance Sheets.

At September 29, 2017, there were no material financial assets or financial liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3). Similarly, there were no other nonfinancial assets or nonfinancial liabilities measured at fair value on a non-recurring basis.

**20. Supplemental Guarantor Condensed Financial Information**

General Cable Corporation (“Parent Company”) and its U.S. 100% wholly-owned subsidiaries (“Guarantor Subsidiaries”) fully and unconditionally guarantee the \$600.0 million of 5.75% Senior Notes due in 2022 of the Parent Company on a joint and several basis. The following tables present financial information about the Parent Company, Guarantor Subsidiaries and Non-Guarantor Subsidiaries in millions. Intercompany transactions are eliminated in the “Eliminations” column of the Supplemental Guarantor Condensed Financial Information tables.

**Condensed Statements of Operations and Comprehensive Income (Loss) Information  
Three Fiscal Months Ended September 29, 2017**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net sales:					
Customers	\$ —	\$ 490.9	\$ 503.1	\$ —	\$ 994.0
Intercompany	18.2	46.3	43.1	(107.6)	—
	18.2	537.2	546.2	(107.6)	994.0
Cost of sales	—	477.0	497.2	(89.4)	884.8
Gross profit	18.2	60.2	49.0	(18.2)	109.2
Selling, general and administrative expenses	15.9	41.0	69.7	(18.2)	108.4
Operating income (loss)	2.3	19.2	(20.7)	—	0.8
Other income (expense)	—	1.8	8.9	—	10.7
Interest income (expense):					
Interest expense	(14.3)	(14.7)	(4.0)	13.8	(19.2)
Interest income	12.5	1.3	0.3	(13.8)	0.3
	(1.8)	(13.4)	(3.7)	—	(18.9)
Income (loss) before income taxes	0.5	7.6	(15.5)	—	(7.4)
Income tax (provision) benefit	(0.9)	(0.7)	(5.2)	—	(6.8)
Equity in net earnings of affiliated companies and subsidiaries	(13.8)	(20.7)	—	34.5	—
Net income (loss) including noncontrolling interest	(14.2)	(13.8)	(20.7)	34.5	(14.2)
Less: net income (loss) attributable to noncontrolling interest	—	—	—	—	—
Net income (loss) attributable to Company common shareholders	\$ (14.2)	\$ (13.8)	\$ (20.7)	\$ 34.5	\$ (14.2)
Comprehensive income (loss):					
Net income (loss)	\$ (14.2)	\$ (13.8)	\$ (20.7)	\$ 34.5	\$ (14.2)
Currency translation gain (loss)	18.7	18.7	15.7	(34.8)	18.3
Defined benefit plan adjustments, net of tax	0.7	0.7	0.3	(0.6)	1.1
Comprehensive income (loss), net of tax	5.2	5.6	(4.7)	(0.9)	5.2
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	—	—	—	—	—
Comprehensive income (loss) attributable to Company common shareholders, net of tax	\$ 5.2	\$ 5.6	\$ (4.7)	\$ (0.9)	\$ 5.2

**Condensed Statements of Operations and Comprehensive Income (Loss) Information**  
**Three Fiscal Months Ended September 30, 2016**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net sales:					
Customers	\$ —	\$ 422.1	\$ 502.4	\$ —	\$ 924.5
Intercompany	16.5	44.6	36.0	(97.1)	—
	16.5	466.7	538.4	(97.1)	924.5
Cost of sales	—	405.9	496.3	(80.6)	821.6
Gross profit	16.5	60.8	42.1	(16.5)	102.9
Selling, general and administrative expenses	13.7	45.5	43.4	(16.5)	86.1
Goodwill impairment charges	—	7.4	—	—	7.4
Intangible asset impairment charges	—	4.7	—	—	4.7
Operating income (loss)	2.8	3.2	(1.3)	—	4.7
Other income (expense)	—	0.2	(2.3)	—	(2.1)
Interest income (expense):					
Interest expense	(14.4)	(15.9)	(7.7)	15.5	(22.5)
Interest income	14.1	1.2	0.4	(15.5)	0.2
	(0.3)	(14.7)	(7.3)	—	(22.3)
Income (loss) before income taxes	2.5	(11.3)	(10.9)	—	(19.7)
Income tax (provision) benefit	(1.1)	11.4	(4.6)	—	5.7
Equity in net earnings of affiliated companies and subsidiaries	(15.7)	(15.8)	0.1	31.7	0.3
Net income (loss) including noncontrolling interest	(14.3)	(15.7)	(15.4)	31.7	(13.7)
Less: net income (loss) attributable to noncontrolling interest	—	—	0.6	—	0.6
Net income (loss) attributable to Company common shareholders	\$ (14.3)	\$ (15.7)	\$ (16.0)	\$ 31.7	\$ (14.3)
Comprehensive income (loss):					
Net income (loss)	\$ (14.3)	\$ (15.7)	\$ (15.4)	\$ 31.7	\$ (13.7)
Currency translation gain (loss)	12.8	12.8	15.2	(27.4)	13.4
Defined benefit plan adjustments, net of tax	1.3	1.3	0.3	(1.6)	1.3
Comprehensive income (loss), net of tax	(0.2)	(1.6)	0.1	2.7	1.0
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	—	—	1.2	—	1.2
Comprehensive income (loss) attributable to Company common shareholders, net of tax	\$ (0.2)	\$ (1.6)	\$ (1.1)	\$ 2.7	\$ (0.2)

**Condensed Statements of Operations and Comprehensive Income (Loss) Information**  
**Nine Fiscal Months Ended September 29, 2017**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Net sales:</b>					
Customers	\$ —	\$ 1,446.9	\$ 1,408.4	\$ —	\$ 2,855.3
Intercompany	53.0	135.7	134.5	(323.2)	—
	53.0	1,582.6	1,542.9	(323.2)	2,855.3
Cost of sales	—	1,392.7	1,404.1	(270.2)	2,526.6
Gross profit	53.0	189.9	138.8	(53.0)	328.7
Selling, general and administrative expenses	41.7	147.6	190.6	(53.0)	326.9
Operating income (loss)	11.3	42.3	(51.8)	—	1.8
Other income (expense)	—	3.4	14.5	—	17.9
<b>Interest income (expense):</b>					
Interest expense	(43.1)	(44.7)	(13.8)	42.3	(59.3)
Interest income	38.4	3.9	1.4	(42.3)	1.4
	(4.7)	(40.8)	(12.4)	—	(57.9)
Income (loss) before income taxes	6.6	4.9	(49.7)	—	(38.2)
Income tax (provision) benefit	(13.1)	0.8	(20.0)	—	(32.3)
Equity in net earnings of affiliated companies and subsidiaries	(66.1)	(71.8)	—	137.9	—
Net income (loss) including noncontrolling interest	(72.6)	(66.1)	(69.7)	137.9	(70.5)
Less: net income (loss) attributable to noncontrolling interest	—	—	2.1	—	2.1
Net income (loss) attributable to Company common shareholders	\$ (72.6)	\$ (66.1)	\$ (71.8)	\$ 137.9	\$ (72.6)
<b>Comprehensive income (loss):</b>					
Net income (loss)	\$ (72.6)	\$ (66.1)	\$ (69.7)	\$ 137.9	\$ (70.5)
Currency translation gain (loss)	58.5	58.5	52.9	(101.2)	68.7
Defined benefit plan adjustments, net of tax	2.2	2.2	1.0	(2.1)	3.3
Comprehensive income (loss), net of tax	(11.9)	(5.4)	(15.8)	34.6	1.5
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	—	—	13.4	—	13.4
Comprehensive income (loss) attributable to Company common shareholders, net of tax	\$ (11.9)	\$ (5.4)	\$ (29.2)	\$ 34.6	\$ (11.9)

**Condensed Statements of Operations and Comprehensive Income (Loss) Information**  
**Nine Fiscal Months Ended September 30, 2016**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Net sales:</b>					
Customers	\$ —	\$ 1,322.5	\$ 1,625.9	\$ —	\$ 2,948.4
Intercompany	50.2	162.8	115.5	(328.5)	—
	50.2	1,485.3	1,741.4	(328.5)	2,948.4
Cost of sales	—	1,302.3	1,591.4	(278.3)	2,615.4
Gross profit	50.2	183.0	150.0	(50.2)	333.0
Selling, general and administrative expenses	45.3	86.8	156.1	(50.2)	238.0
Goodwill impairment charges	—	7.4	1.6	—	9.0
Intangible asset impairment charges	—	5.0	2.5	—	7.5
Operating income (loss)	4.9	83.8	(10.2)	—	78.5
Other income (expense)	—	(0.1)	4.8	—	4.7
<b>Interest income (expense):</b>					
Interest expense	(43.1)	(48.0)	(21.5)	45.4	(67.2)
Interest income	41.6	3.8	1.2	(45.4)	1.2
	(1.5)	(44.2)	(20.3)	—	(66.0)
Income (loss) before income taxes	3.4	39.5	(25.7)	—	17.2
Income tax (provision) benefit	(2.1)	7.6	(13.2)	—	(7.7)
Equity in net earnings of affiliated companies and subsidiaries	9.5	(37.6)	0.2	28.6	0.7
Net income (loss) including noncontrolling interest	10.8	9.5	(38.7)	28.6	10.2
Less: net income (loss) attributable to noncontrolling interest	—	—	(0.6)	—	(0.6)
Net income (loss) attributable to Company common shareholders	\$ 10.8	\$ 9.5	\$ (38.1)	\$ 28.6	\$ 10.8
<b>Comprehensive income (loss):</b>					
Net income (loss)	\$ 10.8	\$ 9.5	\$ (38.7)	\$ 28.6	\$ 10.2
Currency translation gain (loss)	44.1	44.1	42.1	(85.7)	44.6
Defined benefit plan adjustments, net of tax	3.9	3.9	0.9	(4.8)	3.9
Comprehensive income (loss), net of tax	58.8	57.5	4.3	(61.9)	58.7
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	—	—	(0.1)	—	(0.1)
Comprehensive income (loss) attributable to Company common shareholders, net of tax	\$ 58.8	\$ 57.5	\$ 4.4	\$ (61.9)	\$ 58.8

**Condensed Balance Sheets Information**  
**September 29, 2017**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents	\$ —	\$ 1.6	\$ 70.6	\$ —	\$ 72.2
Receivables, net of allowances	—	262.7	504.2	—	766.9
Inventories	—	378.1	355.1	—	733.2
Prepaid expenses and other	—	27.8	49.6	—	77.4
Total current assets	—	670.2	979.5	—	1,649.7
Property, plant and equipment, net	0.3	210.7	319.4	—	530.4
Deferred income taxes	—	42.4	9.3	(42.4)	9.3
Intercompany accounts	1,025.3	116.9	64.0	(1,206.2)	—
Investment in subsidiaries	67.9	581.9	—	(649.8)	—
Goodwill	—	5.6	5.5	—	11.1
Intangible assets, net	—	6.0	18.4	—	24.4
Unconsolidated affiliated companies	—	—	0.2	—	0.2
Other non-current assets	—	17.3	42.1	—	59.4
Total assets	<u>\$ 1,093.5</u>	<u>\$ 1,651.0</u>	<u>\$ 1,438.4</u>	<u>\$ (1,898.4)</u>	<u>\$ 2,284.5</u>
<b>Liabilities and Total Equity</b>					
<b>Current liabilities:</b>					
Accounts payable	\$ —	\$ 145.5	\$ 302.9	\$ —	\$ 448.4
Accrued liabilities	38.0	81.2	208.9	—	328.1
Current portion of long-term debt	—	—	54.8	—	54.8
Total current liabilities	38.0	226.7	566.6	—	831.3
Long-term debt	775.2	210.3	50.7	—	1,036.2
Deferred income taxes	159.5	—	8.8	(42.4)	125.9
Intercompany accounts	—	1,088.4	117.8	(1,206.2)	—
Other liabilities	0.6	57.7	109.8	—	168.1
Total liabilities	973.3	1,583.1	853.7	(1,248.6)	2,161.5
Total Company shareholders' equity	120.2	67.9	581.9	(649.8)	120.2
Noncontrolling interest	—	—	2.8	—	2.8
Total liabilities and equity	<u>\$ 1,093.5</u>	<u>\$ 1,651.0</u>	<u>\$ 1,438.4</u>	<u>\$ (1,898.4)</u>	<u>\$ 2,284.5</u>

**Condensed Balance Sheets Information**  
**December 31, 2016**

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Assets</b>					
Current assets:					
Cash and cash equivalents	\$ —	\$ 1.0	\$ 100.1	\$ —	\$ 101.1
Receivables, net of allowances	—	202.9	461.6	—	664.5
Inventories	—	363.4	404.8	—	768.2
Prepaid expenses and other	—	26.2	39.2	—	65.4
Total current assets	—	593.5	1,005.7	—	1,599.2
Property, plant and equipment, net	0.3	202.8	326.2	—	529.3
Deferred income taxes	—	42.9	20.4	(42.9)	20.4
Intercompany accounts	1,092.4	104.7	69.4	(1,266.5)	—
Investment in subsidiaries	73.2	612.7	—	(685.9)	—
Goodwill	—	5.6	6.4	—	12.0
Intangible assets, net	—	6.0	22.3	—	28.3
Unconsolidated affiliated companies	—	8.8	0.2	—	9.0
Other non-current assets	—	15.5	27.9	—	43.4
Total assets	<u>\$ 1,165.9</u>	<u>\$ 1,592.5</u>	<u>\$ 1,478.5</u>	<u>\$ (1,995.3)</u>	<u>\$ 2,241.6</u>
<b>Liabilities and Total Equity</b>					
Current liabilities:					
Accounts payable	\$ —	\$ 112.4	\$ 301.6	\$ —	\$ 414.0
Accrued liabilities	93.4	105.0	221.2	—	419.6
Current portion of long-term debt	—	—	67.5	—	67.5
Total current liabilities	93.4	217.4	590.3	—	901.1
Long-term debt	772.3	75.9	22.9	—	871.1
Deferred income taxes	147.1	—	22.5	(42.9)	126.7
Intercompany accounts	—	1,161.1	105.4	(1,266.5)	—
Other liabilities	—	64.9	108.9	—	173.8
Total liabilities	1,012.8	1,519.3	850.0	(1,309.4)	2,072.7
Total Company shareholders' equity	153.1	73.2	612.7	(685.9)	153.1
Noncontrolling interest	—	—	15.8	—	15.8
Total liabilities and equity	<u>\$ 1,165.9</u>	<u>\$ 1,592.5</u>	<u>\$ 1,478.5</u>	<u>\$ (1,995.3)</u>	<u>\$ 2,241.6</u>

**Condensed Statements of Cash Flows Information**  
**Nine Fiscal Months Ended September 29, 2017**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net cash flows of operating activities	\$ (45.3)	\$ (26.5)	\$ 5.6	\$ —	\$ (66.2)
Cash flows of investing activities:					
Capital expenditures	—	(42.0)	(29.9)	—	(71.9)
Proceeds from properties sold	—	0.2	0.7	—	0.9
Disposal of subsidiaries, net of cash disposed of	—	5.3	(5.2)	—	0.1
Intercompany accounts	—	35.5	—	(35.5)	—
Investment in restricted cash	—	—	(10.0)	—	(10.0)
Other	—	0.1	(0.1)	—	—
Net cash flows of investing activities	—	(0.9)	(44.5)	(35.5)	(80.9)
Cash flows of financing activities:					
Dividends paid to shareholders	(27.5)	—	—	—	(27.5)
Intercompany accounts	72.8	(111.6)	3.3	35.5	—
Proceeds from debt	—	1,313.2	324.4	—	1,637.6
Repayments of debt	—	(1,178.8)	(318.3)	—	(1,497.1)
Net cash flows of financing activities	45.3	22.8	9.4	35.5	113.0
Effect of exchange rate changes on cash and cash equivalents	—	5.2	—	—	5.2
Increase (decrease) in cash and cash equivalents	—	0.6	(29.5)	—	(28.9)
Cash and cash equivalents – beginning of period	—	1.0	100.1	—	101.1
Cash and cash equivalents – end of period	\$ —	\$ 1.6	\$ 70.6	\$ —	\$ 72.2

**Condensed Statements of Cash Flows Information**  
**Nine Fiscal Months Ended September 30, 2016**

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net cash flows of operating activities	\$ 2.4	\$ 48.2	\$ 15.3	\$ —	\$ 65.9
Cash flows of investing activities:					
Capital expenditures	—	(28.2)	(25.3)	—	(53.5)
Proceeds from properties sold	—	0.4	0.7	—	1.1
Disposal of subsidiaries, net of cash disposed of	—	76.8	3.2	—	80.0
Other	—	(0.8)	1.0	—	0.2
Net cash flows of investing activities	—	48.2	(20.4)	—	27.8
Cash flows of financing activities:					
Dividends paid to shareholders	(26.7)	—	—	—	(26.7)
Intercompany accounts	24.3	(36.9)	12.6	—	—
Proceeds from debt	—	820.8	334.7	—	1,155.5
Repayments of debt	—	(882.4)	(341.5)	—	(1,223.9)
Proceeds from sale leaseback transaction	—	—	6.2	—	6.2
Dividends paid to noncontrolling interest	—	—	(0.1)	—	(0.1)
Net cash flows of financing activities	(2.4)	(98.5)	11.9	—	(89.0)
Effect of exchange rate changes on cash and cash equivalents	—	3.8	(0.7)	—	3.1
Increase (decrease) in cash and cash equivalents	—	1.7	6.1	—	7.8
Cash and cash equivalents - beginning of period	—	0.8	111.6	—	112.4
Cash and cash equivalents - end of period	\$ —	\$ 2.5	\$ 117.7	\$ —	\$ 120.2

***Intercompany Activity***

The Parent Company and its Guarantor Subsidiaries participate in a cash pooling program. As part of this program, cash balances are generally swept on a daily basis between the Guarantor Subsidiaries' bank accounts and those of the Parent Company. There are a significant number of the Company's subsidiaries that participate in this cash pooling arrangement and there are thousands of transactions per week that occur between the Parent Company and Guarantor Subsidiaries, all of which are accounted for through the intercompany accounts.

Parent Company transactions include interest, dividends, tax payments and intercompany sales transactions related to administrative costs incurred by the Parent Company, which are billed to Guarantor Subsidiaries on a cost-plus basis. These costs are reported in the Parent's SG&A expenses on the Condensed Consolidated Statement of Operations and Comprehensive Income (Loss) Information for the respective period(s). All intercompany transactions are presumed to be settled in cash when they occur and are included in operating activities on the Condensed Consolidated Statements of Cash Flows. Non-operating cash flow changes are classified as financing activities.

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A summary of cash and non-cash transactions of the Parent Company's intercompany account is provided below for the nine fiscal months ended September 29, 2017 and the twelve fiscal months ended December 31, 2016:

(in millions)	September 29, 2017	December 31, 2016
Beginning Balance	\$ 1,092.4	\$ 1,114.5
Non-cash transactions		
Deferred tax	—	(27.6)
Equity based awards	5.3	5.2
Foreign currency and other	0.4	28.4
Cash transactions	(72.8)	(28.1)
Ending Balance	<u>\$ 1,025.3</u>	<u>\$ 1,092.4</u>

**Dividends**

There were no cash dividend payments to the Parent Company from the Guarantor Subsidiaries in the nine fiscal months ended September 29, 2017 or September 30, 2016.

**Parent Company Long-Term Debt**

At September 29, 2017 and December 31, 2016, the Parent Company was party to the following long-term financing arrangements:

(in millions)	September 29, 2017	December 31, 2016
5.75% Senior Notes due 2022	\$ 600.0	\$ 600.0
Subordinated Convertible Notes due 2029	429.5	429.5
Debt discount	(253.8)	(255.6)
Debt issuance costs	(9.5)	(10.6)
Other	9.0	9.0
Total Parent Company debt	<u>775.2</u>	<u>772.3</u>
Less current maturities	—	—
Parent Company Long-term debt	<u>\$ 775.2</u>	<u>\$ 772.3</u>

(in millions)	Q3 2018	Q3 2019	Q3 2020	Q3 2021	Q3 2022
Debt maturities twelve month period ending	\$ —	\$ —	\$ —	\$ —	\$ —

Long-term debt related to the Parent Company is discussed in Note 9 - Long-Term Debt.

**Commitments and Contingencies**

For contingencies and guarantees related to the Parent Company, refer to Note 9 - Long-Term Debt and Note 17 - Commitments and Contingencies.

## GENERAL CABLE CORPORATION AND SUBSIDIARIES

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help the reader understand the Company's financial position, changes in financial condition and results of operations. MD&A is provided as a supplement to the Company's Condensed Consolidated Financial Statements and the accompanying Notes to Condensed Consolidated Financial Statements ("Notes") and should be read in conjunction with the Condensed Consolidated Financial Statements and Notes.

#### Disclosure Regarding Forward-Looking Statements

Certain statements in the report including, without limitation, statements regarding future financial results and performance, plans and objectives, capital expenditures, understanding of competition, projected sources of cash flow, potential legal liability, proposed legislation and regulatory action, and our management's beliefs, expectations or opinions, are forward-looking statements, and as such, we desire to take advantage of the "safe harbor" which is afforded to such statements under the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters. You can generally identify forward-looking statements as statements containing the words "believe," "expect," "may," "anticipate," "intend," "estimate," "project," "plan," "assume," "seek to" or other similar expressions, or the negative of these expressions, although not all forward-looking statements contain these identifying words.

Actual results may differ materially from those discussed in forward-looking statements as a result of factors, risks and uncertainties over many of which we have no control. These factors, risks and uncertainties include, but are not limited to, the following: (1) general economic conditions, particularly those in the construction, energy and information technology sectors; (2) the volatility in the price of raw materials, particularly copper and aluminum; (3) the announced review of strategic alternatives, including a potential sale of the Company, and the decision to engage or not to engage in any strategic alternative, could cause disruptions in the business; (4) our ability to maintain or negotiate and consummate new business or strategic relationships or transactions; (5) impairment charges with respect to our long-lived assets; (6) our ability to execute our plan to exit all of our Asia Pacific and African operations; (7) our ability to achieve all of our anticipated cost savings associated with our previously announced global restructuring plan; (8) our ability to invest in product development, to improve the design and performance of our products; (9) economic, political and other risks of maintaining facilities and selling products in foreign countries; (10) domestic and local country price competition; (11) our ability to successfully integrate and identify acquisitions; (12) the impact of technology; (13) our ability to maintain relationships with our distributors and retailers; (14) the changes in tax rates and exposure to new tax laws; (15) our ability to adapt to current and changing industry standards; (16) our ability to execute large customer contracts; (17) our ability to maintain relationships with key suppliers; (18) the impact of fluctuations in foreign currency rates; (19) compliance with foreign and U.S. laws and regulations, including the Foreign Corrupt Practices Act; (20) our ability to negotiate extensions of labor agreements; (21) our ability to continue our uncommitted accounts payable confirming arrangements; (22) our exposure to counterparty risk in our hedging arrangements; (23) our ability to achieve target returns on investments in our defined benefit plans; (24) possible future environmental liabilities and asbestos litigation; (25) our ability to attract and retain key employees; (26) our ability to make payments on our indebtedness; (27) our ability to comply with covenants in our existing or future financing agreements; (28) lowering of one or more of our debt ratings; (29) our ability to maintain adequate liquidity; (30) our ability to maintain effective disclosure controls and procedures and internal control over financial reporting; (31) the trading price of our common stock; and (32) and other material factors.

See Item 1A of the Company's 2016 Annual Report on Form 10-K as filed with the SEC on February 24, 2017 and Part II, Item 1A of this Form 10-Q for a more detailed discussion on some of these risks.

Forward-looking statements reflect the views and assumptions of management as of the date of this report with respect to future events. The Company does not undertake, and hereby disclaims, any obligation, unless required to do so by applicable securities laws, to update any forward-looking statements as a result of new information, future events or other factors. The inclusion of any statement in this report does not constitute an admission by the Company or any other person that the events or circumstances described in such statement are material.

#### Overview

The Company is a global leader in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for use in the energy, industrial, construction, specialty and communications markets.

The Company additionally engages in the design, integration, and installation on a turn-key basis for products such as high and extra-high voltage terrestrial and submarine systems. The Company analyzes its worldwide operations based on four geographical segments: North America, Europe, Latin America, and Africa/Asia Pacific. As of September 29, 2017, the Company manufactured

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its product lines in 30 principal manufacturing facilities and sold its products through its global operations. Additional financial information regarding the Company's segments appears in Note 16 - Segment Information.

On July 16, 2017, the Company announced that its Board of Directors initiated a review of strategic alternatives to maximize shareholder value, including a potential sale of the Company. The Company has engaged a financial and legal advisor to assist in the process. There can be no assurance of the terms, timing or structure of any transaction, or whether any such transaction will take place at all, and any such transaction is subject to risks and uncertainties. As the Board of Directors conducts its review, the Company remains committed to executing the guiding principles set forth by the Company.

The Company's guiding principles are as follows:

- Executing the implementation of the Company's strategy to deliver increased operating income margins and returns from the Company's core strategic operations in North America, Europe and Latin America by leveraging economies of scale and capitalizing on the Company's leading positions across key markets where the Company has built long-standing customer relationships, efficient supply chains and a wide range of product offerings;
- Aligning organization structure to capitalize on the Company's leading market positions to benefit from key end markets, such as electric utility, industrial and communications;
- Strengthening and expanding customer relationships by providing high quality product lines and customer service;
- Continuing to increase cash flow through operational excellence by leveraging the Company's operating systems, logistical expertise, Lean Six Sigma manufacturing tools and techniques to improve the Company's cost position to increase margins and delivering improved returns through restructuring initiatives;
- Managing the Company's product portfolio by pursuing market share in faster growing and value added product lines;
- Enhancing organization capabilities by leveraging the Company's diversity and intellectual property through the sharing of best practices across the organization; and
- Cultivating a high performance culture with focus on operational execution, compliance, sustainability, safety, and innovation.

By operating under these guiding principles, the Company has been able to build a strong market position in the areas in which it competes. These guiding principles are the foundation of the Company's strategic roadmap developed in 2015 that focuses on optimization of the portfolio, developing leading cost and efficiency positions, growth through innovation and cultivation of a high-performance culture. In 2016 and through the third quarter of 2017, the Company achieved significant progress in the execution of the strategic roadmap designed to transform the Company into a more focused, efficient and innovative organization. While the Company is benefiting from these significant operational and financial performance improvements, current dynamics in the industry are partially offsetting those accomplishments.

The Company considers its key performance indicators to be volume, as measured in metal pounds sold, operating income, net income, adjusted operating income, earnings before interest, taxes, depreciation and amortization ("EBITDA"), earnings per share, operating cash flows, cash conversion, working capital efficiency and returns on capital employed and invested capital.

### **Significant Current Business Trends and Events and Industry Dynamics**

The wire and cable industry is competitive, mature and cost driven with minimal differentiation for many product offerings among industry participants from a manufacturing or technology standpoint. Over the last several years, the Company and the industry have experienced uneven demand with pockets of relative demand strength and the industry dynamics remain challenging. In certain markets, however, global demand remains below historical levels. The following are significant trends and events that affected the financial results in the three and nine months ended September 29, 2017.

#### *Effect of copper and aluminum prices*

The price of copper and aluminum as traded on the London Metal Exchange ("LME") and Commodity Exchange, Inc. ("COMEX") has historically been subject to considerable volatility. Volatility in the price of copper and aluminum and other raw materials, as well as fuel and energy, may in turn lead to significant fluctuations in our cost of sales or revenues. A significant portion of the Company's electric utility and telecommunications business and, to a lesser extent, the Company's electrical infrastructure business has metal escalators and de-escalators included in customer contracts under a variety of price setting and recovery formulas. The remainder of the Company's business requires that volatility in the cost of metals be recovered through negotiated price changes with customers. In these instances, the ability to change the Company's selling prices may lag the movement in metal prices by a period of time as the customer price changes are implemented.

[Table of Contents](#)*Asia Pacific and Africa divestitures*

Since October 2014, the Company completed the following as of September 29, 2017 (amounts presented in millions):

Entity	Sale / Closure	Sale / Closure Date	Gross Proceeds	Pre-tax Gain / (Loss)
China	Sale	Third Quarter 2017	\$ 8.8	\$ (19.9)
Algeria	Sale	Second Quarter 2017	3.8	(38.0)
Australia	Closure	Second Quarter 2017	—	(4.2)
Pakistan	Sale	First Quarter 2017	5.3	(3.5)
South Africa - Durban	Closure	Fourth Quarter 2016	—	1.6
South Africa - National Cables	Closure	Fourth Quarter 2016	—	(29.4)
Zambia	Sale	Third Quarter 2016	9.8	(14.4)
Egypt	Sale	Second Quarter 2016	5.8	(8.4)
India	Sale	First Quarter 2016	10.8	1.6
Thailand	Sale	Third Quarter 2015	88.0	16.1
Fiji	Sale	First Quarter 2015	9.3	(2.6)
Keystone	Sale	First Quarter 2015	11.0	3.6
The Philippines	Sale	Fourth Quarter 2014	67.1	17.6

The Company has substantially completed its program in the third quarter of 2017. See Note 3 - Divestitures for additional details.

*2015 Strategic Roadmap*

In the fourth quarter of 2015, the Company committed to a strategic roadmap focused on growth and optimization of the portfolio, developing leading cost and efficiency positions, growth through innovation and cultivation of a high-performance culture. In 2017, the Company approved additional expenditures to further expand, strengthen and accelerate the Company's program targeting operational effectiveness and efficiencies. The additional costs primarily include project management costs, including consulting fees.

Total expected costs and costs incurred to date by reportable segment are below (in millions):

	North America	Europe	Latin America	Total
Total expected restructuring costs	\$ 80.0	\$ 24.0	\$ 6.0	\$ 110.0
Total costs incurred in the year ended December 31, 2015	\$ 0.1	\$ 6.7	\$ 1.8	\$ 8.6
Total costs incurred in the year ended December 31, 2016	48.7	13.7	3.4	65.8
Total costs incurred in the nine months ended September 29, 2017	29.2	1.8	0.3	31.3
Total aggregate costs to date	\$ 78.0	\$ 22.2	\$ 5.5	\$ 105.7
Estimated remaining costs	\$ 2.0	\$ 1.8	\$ 0.5	\$ 4.3

Total aggregate costs of the program to date include \$16.0 million of employee separation costs, \$23.6 million of asset-related costs and \$66.1 million of other costs, including \$47.4 million of consulting fees. As of September 29, 2017, total aggregate cash outlays related to the program were \$82.1 million. Total estimated remaining costs of \$4 million include \$1 million of employee separation costs, \$1 million of asset-related costs and \$2 million of other costs, primarily consulting fees. These actions resulted in the elimination of approximately 480 positions globally.

*Resolution of SEC and DOJ investigations*

As previously disclosed, in December 2016, we entered into agreements with the SEC and the DOJ to resolve those agencies' respective investigations relating to the FCPA and the SEC's separate accounting investigation related to our financial restatements impacting fiscal years 2012 and prior. Pursuant to those agreements, we will pay fines, disgorgement and pre-judgment interest to the SEC and DOJ in the total amount of \$82.3 million. As previously disclosed, we paid \$20.5 million to the DOJ and \$12.4 million and \$18.5 million to the SEC in January 2017 and June 2017, respectively. We will make a final payment of approximately \$30.9 million to the SEC within 360 days of the date of the resolution.

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### *Foreign currency*

The Company's results are directly influenced by fluctuations in foreign currency exchange rates. Uncertainty in the global market conditions has resulted in, and may continue to cause, significant volatility in foreign currency exchange rates. This volatility results in gains / losses on transactions whose terms are denominated in a currency other than the entity's functional currency and the Company's consolidated results are influenced by the translation of the international units' results to U.S. dollars. To help reduce this volatility, the Company enters into foreign currency exchange contracts principally to hedge the currency fluctuations in certain transactions denominated in foreign currencies.

### *Seasonality*

The Company generally has experienced and expects to continue to experience certain seasonal trends in many products in which demand is linked with construction spending. Demand for these products during winter months in certain geographies is usually lower than demand during spring and summer months. Therefore, larger amounts of working capital are generally required during winter months in order to build inventories in anticipation of higher demand during the spring and summer months, when construction activity increases. In turn, receivables related to higher sales activity during the spring and summer months are generally collected during the fourth quarter of the year. Additionally, the Company has historically experienced changes in demand resulting from poor or unusual weather.

### *Other Trends*

In addition to the factors previously mentioned, the Company is currently being affected by the following general macro-level trends:

- Global demand and pricing are uneven as a result of macroeconomic factors, and therefore, continue to hamper growth in key end markets;
- Currency volatility and continued political uncertainty in certain markets;
- Volatility in the price of copper and aluminum;
- Competitive price pressures in certain markets;
- New commodity deposits are more difficult to find, harder and more expensive to extract, and lower in quantities;
- End market demand in Latin America continues to be hampered by inconsistent construction spending and electrical infrastructure investment;
- Recovery is slow in Europe and demand continues to be uneven for a broad spectrum of products in Europe;
- The U.S. market has remained relatively stable compared to the uneven and challenging operating environments of the emerging economies;
- New communications networks are an enabling technology, which require communication infrastructure investment;
- Climate change concerns are resulting in increased regulatory energy mandates, emphasizing renewable sources of energy;
- Project timing continues to be volatile resulting in a lag in demand in all segments; and
- Countries are seeking greater energy independence for political and economic reasons.

The Company's overall financial results discussed in this section of the quarterly report reflect the above trends.

## Results of Operations

The following table sets forth, for the periods indicated, consolidated statements of operations data in millions of dollars and as a percentage of net sales. Percentages may not add due to rounding.

	Three Fiscal Months Ended				Nine Fiscal Months Ended			
	September 29, 2017		September 30, 2016		September 29, 2017		September 30, 2016	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	\$ 994.0	100.0 %	\$ 924.5	100.0 %	\$ 2,855.3	100.0 %	\$ 2,948.4	100.0 %
Cost of sales	884.8	89.0 %	821.6	88.9 %	2,526.6	88.5 %	2,615.4	88.7 %
Gross profit	109.2	11.0 %	102.9	11.1 %	328.7	11.5 %	333.0	11.3 %
Selling, general and administrative expenses	108.4	10.9 %	86.1	9.3 %	326.9	11.4 %	238.0	8.1 %
Goodwill impairment charges	—	— %	7.4	0.8 %	—	— %	9.0	0.3 %
Intangible asset impairment charges	—	— %	4.7	0.5 %	—	— %	7.5	0.3 %
Operating income (loss)	0.8	0.1 %	4.7	0.5 %	1.8	0.1 %	78.5	2.7 %
Other income (expense)	10.7	1.1 %	(2.1)	(0.2)%	17.9	0.6 %	4.7	0.2 %
Interest expense, net	(18.9)	(1.9)%	(22.3)	(2.4)%	(57.9)	(2.0)%	(66.0)	(2.2)%
Income (loss) before income taxes	(7.4)	(0.7)%	(19.7)	(2.1)%	(38.2)	(1.3)%	17.2	0.6 %
Income tax (provision) benefit	(6.8)	(0.7)%	5.7	0.6 %	(32.3)	(1.1)%	(7.7)	(0.3)%
Equity in net earnings of affiliated companies	—	— %	0.3	— %	—	— %	0.7	— %
Net income (loss) including noncontrolling interest	(14.2)	(1.4)%	(13.7)	(1.5)%	(70.5)	(2.5)%	10.2	0.3 %
Less: net income (loss) attributable to noncontrolling interest	—	— %	0.6	0.1 %	2.1	0.1 %	(0.6)	— %
Net income (loss) attributable to Company common shareholders	\$ (14.2)	(1.4)%	\$ (14.3)	(1.5)%	\$ (72.6)	(2.5)%	\$ 10.8	0.4 %

### Three Fiscal Months Ended September 29, 2017 Compared with Three Fiscal Months Ended September 30, 2016

#### Net Sales

The following tables set forth net sales, metal-adjusted net sales, and metal pounds sold by segment, in millions. For the metal-adjusted net sales results, net sales for the three months ended September 30, 2016 have been adjusted to reflect the three months ended September 29, 2017 copper average price (based on COMEX) of \$2.89 per pound (a \$0.73 increase compared to the same period in 2016) and the aluminum average price (based on LME) of \$0.99 per pound (a \$0.19 increase compared to the same period in 2016).

	Net Sales			
	Three Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Amount	%	Amount	%
North America	\$ 578.2	58%	\$ 496.1	54%
Europe	223.8	22%	212.1	23%
Latin America	185.6	19%	158.0	17%
Africa/Asia Pacific	6.4	1%	58.3	6%
Total net sales	\$ 994.0	100%	\$ 924.5	100%

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Metal-adjusted net sales, a non-GAAP financial measure, are provided below in order to eliminate an estimate of metal price volatility from the comparison of revenues from one period to another. The comparable GAAP financial measure is set forth above. See previous discussion of metal price volatility in "Significant Current Business Trends and Events - Effect of copper and aluminum prices".

	Metal-Adjusted Net Sales Three Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Amount	%	Amount	%
North America	\$ 578.2	58%	\$ 552.3	53%
Europe	223.8	22%	229.2	22%
Latin America	185.6	19%	186.4	18%
Africa/Asia Pacific	6.4	1%	68.0	7%
Total metal-adjusted net sales	\$ 994.0	100%	\$ 1,035.9	100%
Metal adjustment	—		(111.4)	
Total net sales	\$ 994.0		\$ 924.5	

Metal pounds sold is provided below as the Company believes this metric to be an appropriate measure of sales volume since it is not impacted by metal prices or foreign currency exchange rate changes.

	Metal Pounds Sold Three Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Pounds	%	Pounds	%
North America	152.5	60%	136.2	55%
Europe	37.7	15%	37.3	15%
Latin America	64.3	25%	57.8	23%
Africa/Asia Pacific	0.8	—%	16.7	7%
Total metal pounds sold	255.3	100%	248.0	100%

*Consolidated:*

Net sales increased \$69.5 million, or 8%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The net increase was primarily attributable to:

- Higher copper and aluminum prices of \$111.4 million
- Increased volume and favorable foreign currency exchange rate changes of \$44.6 million and \$13.9 million, respectively
- These trends were partially offset by the sale or exit of operations of \$57.7 million and unfavorable product mix of \$42.7 million

Volume, as measured by metal pounds sold, increased 7.3 million pounds, or 3%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. Excluding divested businesses, volume, as measured by metal pounds sold, increased 23.0 million pounds.

*North America*

Net sales in the North America segment increased \$82.1 million, or 17%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The net increase was primarily attributable to:

- Higher copper and aluminum prices of \$56.2 million
- Increased volume of \$31.6 million
- These trends were partially offset by unfavorable product mix of \$3.4 million and the sale of operations of \$4.9 million

Volume, as measured by metal pounds sold, increased 16.3 million pounds, or 12%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. Stronger demand for aerial transmission cables and industrial, construction and specialty products more than offset lower unit volume for aluminum rod products.

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### *Europe*

Net sales in the Europe segment increased \$11.7 million, or 6%, for the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The net increase was primarily attributable to:

- Higher copper and aluminum prices of \$17.1 million
- Favorable foreign currency exchange rate changes of \$10.9 million
- These trends were partially offset by unfavorable product mix of \$17.1 million

Volume, as measured by metal pounds sold, remained relatively flat in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. Stronger demand for electric utility products including land-based turnkey projects was partially offset by weaker demand for industrial and construction products.

### *Latin America*

Net sales in the Latin America segment increased \$27.6 million, or 17%, for the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The net increase was primarily attributable to:

- Higher copper and aluminum prices of \$28.4 million
- Increased volume of \$12.6 million
- These trends were partially offset by unfavorable product mix of \$13.7 million

Volume, as measured by metal pounds sold, increased 6.5 million pounds, or 11%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The increase in demand was primarily due to higher shipments of aerial transmission cables in Brazil and pockets of improved demand in Chile and Colombia, partially offset by the impact of uneven spending on electric infrastructure and construction projects.

### *Africa/Asia Pacific*

Net sales in the Africa/Asia Pacific segment decreased \$51.9 million, or 89%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. Volume, as measured by metal pounds sold, decreased by 15.9 million pounds, or 95%, in the three months ended September 29, 2017 compared to the three months ended September 30, 2016, primarily due to divested businesses.

### **Cost of Sales**

Cost of sales increased \$63.2 million to \$884.8 million in the three months ended September 29, 2017 from \$821.6 million in the three months ended September 30, 2016. The percentage increase in cost of sales is consistent with the percentage increase in sales. As previously noted, cost of sales is raw material intensive with copper and aluminum comprising the major cost components for cable products. At current metal prices, material costs are approximately 85% of total product costs with copper and aluminum metal costs comprising approximately 45% of total product cost for the three months ended September 29, 2017.

### **Gross Profit**

Gross profit increased \$6.3 million, or 6%, for the three months ended September 29, 2017 as compared to the three months ended September 30, 2016. Gross profit as a percentage of sales was 11% for the three months ended September 29, 2017 and September 30, 2016.

### **SG&A Expenses**

SG&A expenses increased \$22.3 million, or 26%, for the three months ended September 29, 2017 as compared to the three months ended September 30, 2016. For the three months ended September 29, 2017 and September 30, 2016, the increase in SG&A expenses was primarily attributable to the following discrete items:

- In the three months ended September 29, 2017, the Company recorded pre-tax losses of \$28.3 million on asset sales and other restructuring expenses of \$4.8 million
- In the three months ended September 30, 2016, the Company recorded net pre-tax gains of \$4.8 million on asset sales and other restructuring expenses of \$21.3 million

SG&A expenses as a percentage of net sales was approximately 11% and 9% for the three months ended September 29, 2017 and September 30, 2016, respectively.

**Operating Income (Loss)**

The following table sets forth operating income (loss) by segment, in millions of dollars.

	Operating Income (Loss)			
	Three Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Amount	%	Amount	%
North America	\$ 19.0	2,375 %	\$ 10.0	212 %
Europe	0.1	13 %	10.8	230 %
Latin America	6.0	750 %	(7.1)	(151)%
Africa/Asia Pacific	(24.3)	(3,038)%	(9.0)	(191)%
Total operating income (loss)	\$ 0.8	100 %	\$ 4.7	100 %

*North America*

The increase in operating income for the North America segment was \$9.0 million in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. In the three months ended September 29, 2017, the Company recognized a \$6.9 million loss related to asset sales and other restructuring related charges of \$6.2 million. In the three months ended September 30, 2016, the Company recognized restructuring related charges of \$23.1 million.

*Europe*

The decrease in operating income for the Europe segment was \$10.7 million in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The decrease in operating income was primarily attributable to the unfavorable impact of lower subsea project activity in the three months ended September 29, 2017.

*Latin America*

The increase in operating income for the Latin America segment was \$13.1 million in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The increase in operating income was primarily driven by the impact of strategic initiatives in the three months ended September 29, 2017.

*Africa/Asia Pacific*

The increase in operating loss for the Africa/Asia Pacific segment was \$15.3 million in the three months ended September 29, 2017 compared to the three months ended September 30, 2016. The increase in operating loss was primarily attributable to the impact of divested businesses. In the three months ended September 29, 2017, the Company recognized pre-tax losses of \$21.4 million on asset sales. In the three months ended September 30, 2016, the Company recognized pre-tax losses of \$1.1 million on asset sales.

**Other Income (Expense)**

Other income (expense) includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated, as well as gains and losses on derivative instruments that are not designated as cash flow hedges. During the three months ended September 29, 2017 and September 30, 2016, the Company recorded other income of \$10.7 million and other expense of \$2.1 million, respectively. For the three months ended September 29, 2017, other income was primarily attributable to \$11.4 million related to gains on derivative instruments that were not designated as cash flow hedges and \$0.7 million related to foreign currency transaction losses. For the three months ended September 30, 2016, other expense was primarily attributable to \$2.3 million related to foreign currency transaction losses and \$0.2 million related to gains on derivative instruments that were not designated as cash flow hedges.

**Interest Expense**

Net interest expense decreased \$3.4 million to \$18.9 million in the three months ended September 29, 2017 from \$22.3 million in the three months ended September 30, 2016. The net decrease was primarily attributable to lower borrowings of the Company's Latin America credit facilities due to the efficient management of working capital.

**Tax Provision**

The Company's effective tax rate for the three months ended September 29, 2017 and September 30, 2016 was (91.9)% and 28.9%, respectively. The negative effective tax rate for the three months ended September 29, 2017 was primarily the result of incurring non-tax deductible losses as well as recording tax only charges in the third quarter. The most significant items unfavorably impacting the effective tax rate for the three months ended September 29, 2017 were as follows:

- Recognizing no tax benefit on \$7.0 million of operational losses in jurisdictions where valuation allowances are recorded against net deferred tax assets, and
- Recognizing no tax benefit on \$26.8 million of losses resulting from the sale of businesses.

These unfavorable effective tax rate drivers contributed to the recording of \$6.8 million of income tax expense on the \$7.4 million pre-tax loss for the three months ended September 29, 2017.

The effective tax rate for the three months ended September 30, 2016 was favorably impacted by the mix of earnings in foreign jurisdictions with statutory tax rates lower than the 35% U.S. federal statutory tax rate, and the recognition of no income tax expense on \$5.9 million of pre-tax gain associated with the sale of the Venezuelan business. These favorable factors were partially offset by recognizing no tax benefit on \$20.6 million of operational losses incurred in jurisdictions where valuation allowances are recorded against net deferred tax assets.

**Nine Fiscal Months Ended September 29, 2017 Compared with Nine Fiscal Months Ended September 30, 2016**

**Net Sales**

The following tables set forth net sales, metal-adjusted net sales, and metal pounds sold by segment, in millions. For the metal-adjusted net sales results, net sales for the nine months ended September 30, 2016 have been adjusted to reflect the nine months ended September 29, 2017 copper average price (based on COMEX) of \$2.71 per pound (a \$0.58 increase compared to the same period in 2016) and the aluminum average price (based on LME) of \$0.96 per pound (a \$0.17 increase compared to the same period in 2016).

	Net Sales Nine Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Amount	%	Amount	%
North America	\$ 1,681.4	59%	\$ 1,565.2	53%
Europe	619.1	22%	663.5	23%
Latin America	491.5	17%	481.2	16%
Africa/Asia Pacific	63.3	2%	238.5	8%
Total net sales	\$ 2,855.3	100%	\$ 2,948.4	100%

Metal-adjusted net sales, a non-GAAP financial measure, are provided below in order to eliminate an estimate of metal price volatility from the comparison of revenues from one period to another. The comparable GAAP financial measure is set forth above. See previous discussion of metal price volatility in "Significant Current Business Trends and Events - Effect of copper and aluminum prices".

	Metal-Adjusted Net Sales Nine Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Amount	%	Amount	%
North America	\$ 1,681.4	59%	\$ 1,705.8	53%
Europe	619.1	22%	706.2	22%
Latin America	491.5	17%	550.2	17%
Africa/Asia Pacific	63.3	2%	268.3	8%
Total metal-adjusted net sales	\$ 2,855.3	100%	\$ 3,230.5	100%
Metal adjustment	—		(282.1)	
Total net sales	\$ 2,855.3		\$ 2,948.4	

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Metal pounds sold is provided below as the Company believes this metric to be an appropriate measure of sales volume since it is not impacted by metal prices or foreign currency exchange rate changes.

	Metal Pounds Sold Nine Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Pounds	%	Pounds	%
North America	441.4	60%	415.5	53%
Europe	112.3	15%	116.3	15%
Latin America	173.2	23%	176.8	23%
Africa/Asia Pacific	14.5	2%	72.3	9%
Total metal pounds sold	741.4	100%	780.9	100%

*Consolidated:*

Net sales decreased \$93.1 million, or 3%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The net decrease was primarily attributable to:

- The sale or exit of operations of \$198.4 million
- Unfavorable product mix of \$205.3 million
- These trends were partially offset by higher copper and aluminum prices of \$282.1 million, favorable foreign currency exchange rate changes of \$15.2 million and increased volume of \$13.3 million

Volume, as measured by metal pounds sold, decreased 39.5 million pounds, or 5%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016, principally due to the divestiture of businesses in Africa/Asia Pacific. Excluding divested businesses, volume, as measured by metal pounds sold, increased 7.2 million pounds.

*North America*

Net sales in the North America segment increased \$116.2 million, or 7%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The net increase was primarily attributable to:

- Higher copper and aluminum prices of \$140.6 million
- Increased volume of \$47.9 million
- These trends were partially offset by net sales of \$50.3 million attributable to the sale of non-core operations and unfavorable product mix of \$25.8 million

Volume, as measured by metal pounds sold, increased 25.9 million pounds, or 6%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. Stronger demand for construction and electric utility aerial transmission products more than offset lower unit volume for aluminum rod products.

*Europe*

Net sales in the Europe segment decreased \$44.4 million, or 7%, for the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The net decrease was primarily attributable to:

- Unfavorable product mix of \$80.0 million
- Lower volume of \$7.4 million
- These trends were partially offset by higher copper and aluminum prices of \$42.7 million

Volume, as measured by metal pounds sold, decreased 4.0 million, or 3%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016, principally due to the easing performance of the subsea turnkey project business and weaker demand for industrial and construction products. These trends were partially offset by stronger demand for electric utility products including land-based turnkey projects.

*Latin America*

Net sales in the Latin America segment increased \$10.3 million, or 2%, for the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The net increase was primarily attributable to:

- Higher copper and aluminum prices of \$69.0 million
- Favorable foreign currency exchange rate changes of \$11.6 million
- These trends were partially offset by lower volume and unfavorable product mix of \$6.7 million and \$63.6 million, respectively

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Volume, as measured by metal pounds sold, decreased 3.6 million pounds, or 2%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The decrease in demand was primarily due to continued pressure across the portfolio driven by uneven spending on electric infrastructure and construction projects, partially offset by higher shipments of aerial transmission cables in Brazil.

*Africa/Asia Pacific*

Net sales in the Africa/Asia Pacific segment decreased \$175.2 million, or 73%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. Volume, as measured by metal pounds sold, decreased by 57.8 million pounds, or 80%, in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016, primarily attributable to divested businesses.

**Cost of Sales**

Cost of sales decreased \$88.8 million to \$2,526.6 million in the nine months ended September 29, 2017 from \$2,615.4 million in the nine months ended September 30, 2016. The percentage decrease in cost of sales is consistent with the percentage decrease in sales. As previously noted, cost of sales is raw material intensive with copper and aluminum comprising the major cost components for cable products. At current metal prices, material costs are approximately 85% of total product costs with copper and aluminum metal costs comprising approximately 45% of total product cost for the nine months ended September 29, 2017.

**Gross Profit**

Gross profit decreased \$4.3 million, or 1%, for the nine months ended September 29, 2017 as compared to the nine months ended September 30, 2016. Gross profit as a percentage of sales was 12% and 11% for the nine months ended September 29, 2017 and September 30, 2016, respectively.

**SG&A Expenses**

SG&A expenses increased \$88.9 million, or 37%, for the nine months ended September 29, 2017 as compared to the nine months ended September 30, 2016. For the nine months ended September 29, 2017 and September 30, 2016, the increase in SG&A expenses was primarily attributable to the following discrete items, partially offset by the benefit of restructuring savings:

- In the nine months ended September 29, 2017, the Company recorded pre-tax losses of \$72.5 million on asset sales and other restructuring expenses of \$24.5 million
- In the nine months ended September 30, 2016, the Company recorded net pre-tax net gains of \$37.9 million on asset sales and other restructuring related expenses of \$34.2 million

SG&A expenses as a percentage of net sales was approximately 11% and 8% for the nine months ended September 29, 2017 and September 30, 2016, respectively.

**Operating Income (Loss)**

The following table sets forth operating income (loss) by segment, in millions of dollars.

	Operating Income (Loss)			
	Nine Fiscal Months Ended			
	September 29, 2017		September 30, 2016	
	Amount	%	Amount	%
North America	\$ 64.7	3,594 %	\$ 101.5	129 %
Europe	(6.0)	(333)%	17.0	22 %
Latin America	12.9	717 %	(10.4)	(13)%
Africa/Asia Pacific	(69.8)	(3,878)%	(29.6)	(38)%
Total operating income (loss)	\$ 1.8	100 %	\$ 78.5	100 %

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### *North America*

The decrease in operating income for the North America segment was \$36.8 million in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. In the nine months ended September 29, 2017, the Company recognized a \$6.9 million loss related to asset sales and other restructuring related charges of \$29.2 million. In the nine months ended September 30, 2016, the Company recognized a \$53.2 million gain related to the disposal of its North American Automotive Ignition Wire business, restructuring related charges of \$41.5 million and an additional accrual related to the FCPA investigation of \$5.0 million.

### *Europe*

The decrease in operating income for the Europe segment was \$23.0 million in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The net decrease in operating income was primarily attributable to the unfavorable impact of lower subsea project activity in the nine months ended September 29, 2017.

### *Latin America*

The increase in operating income for the Latin America segment was \$23.3 million in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. The net increase in operating income was primarily driven by the impact of performance initiatives in the nine months ended September 29, 2017 and increased aerial transmission product shipments in Brazil.

### *Africa/Asia Pacific*

The increase in operating loss for the Africa/Asia Pacific segment was \$40.2 million in the nine months ended September 29, 2017 compared to the nine months ended September 30, 2016. In the nine months ended September 29, 2017, the Company recognized pre-tax losses of \$65.6 million on asset sales. In the nine months ended September 30, 2016, the Company recognized pre-tax losses of \$21.2 million on asset sales.

### ***Other Income (Expense)***

Other income (expense) includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated, as well as gains and losses on derivative instruments that are not designated as cash flow hedges. During the nine months ended September 29, 2017 and September 30, 2016, the Company recorded other income of \$17.9 million and \$4.7 million, respectively. For the nine months ended September 29, 2017, other income was primarily attributable to \$22.0 million related to gains on derivative instruments that were not designated as cash flow hedges which was partially offset by \$4.1 million related to foreign currency transaction losses. For the nine months ended September 30, 2016, other income was primarily attributable to \$0.9 million related to foreign currency transaction gains and \$3.8 million related to gains on derivative instruments that were not designated as cash flow hedges.

### ***Interest Expense***

Net interest expense decreased \$8.1 million to \$57.9 million in the nine months ended September 29, 2017 from \$66.0 million in the nine months ended September 30, 2016. The net decrease was primarily attributable to lower borrowings of the Company's Latin America credit facilities due to the efficient management of working capital.

### ***Tax Provision***

The Company's effective tax rate for the nine months ended September 29, 2017 and September 30, 2016 was (84.6)% and 44.8%, respectively. The negative effective tax rate for the nine months ended September 29, 2017 was primarily the result of incurring non-tax deductible losses as well as recording tax only charges for the period. The most significant items unfavorably impacting the effective tax rate for the nine months ended September 29, 2017 were as follows:

- Recognizing no tax benefit on \$25.4 million of operational losses in jurisdictions where valuation allowances are recorded against net deferred tax assets,
- Recognizing no tax benefit on \$64.8 million of losses (including the reclassification of foreign currency translation adjustments) resulting from the sale of businesses,
- Recognizing no tax benefit on \$3.1 million of net foreign exchange related losses associated with the liquidation of our Australian and New Zealand businesses,
- Recording a \$5.7 million valuation allowance against net deferred tax assets in New Zealand due to the expected liquidation of the legal entities in New Zealand, and
- Recording \$9.8 million of income tax expense associated with changes in judgment concerning uncertain tax positions related to the FCPA settlement.

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These unfavorable effective tax rate drivers contributed to the recording of \$32.3 million of income tax expense on the \$38.2 million pre-tax loss for the nine months ended September 29, 2017.

The effective tax rate on the Company's pre-tax income for the nine months ended September 30, 2016 was favorably impacted by the use of U.S. capital losses for which no tax benefit was previously recognized. This resulted in the recognition of only \$2.4 million of income tax expense on \$53.2 million of pre-tax gain associated with the sale of the North American Automotive Ignition Wire business. This favorable factor was largely offset by recognizing no tax benefit on \$44.2 million of operational losses incurred in jurisdictions where valuation allowances are recorded against net deferred tax assets.

### **Liquidity and Capital Resources**

Cash flows from operations as well as borrowings under the Revolving Credit Facility provide the primary source for financing operating expenses and other short term liquidity needs. As necessary, the Company incurs additional borrowings to fund working capital, debt and interest payments, as well as discretionary investment in product development, acquisitions, cash dividends and to fund tax payments. The overall cash position of the Company reflects the business results and a global cash management strategy that incorporates liquidity management, economic factors, and tax considerations.

Short term borrowings vary by period based on the working capital requirements, which is dependent on incremental demand for products and changes in the price of copper, aluminum, and other raw material cost inputs. At September 29, 2017, current assets exceeded current liabilities by \$818.4 million. Based upon historical experience, the cash on its balance sheet and the expected availability of funds under its credit facilities, the Company believes it has sufficient liquidity to meet funding requirements for cash dividends, working capital, capital expenditures, debt repayment, salaries and related benefits, restructuring activities, interest and taxes as well as fines, disgorgement and pre-judgment interest related to the settlement of the Company's SEC and DOJ investigations for the next twelve months and foreseeable future.

The Company generally borrows and repays its Revolving Credit Facility multiple times per month for working capital needs; borrowing on a short term basis is the most effective method to reduce interest costs based on the terms of the agreement. The Company's European operations also participate in accounts payable confirming arrangements with several financial institutions to address working capital requirements in the business. At September 29, 2017, the arrangements had a maximum availability limit of the equivalent of approximately \$120.1 million, of which approximately \$118.9 million was utilized. The Company's Latin American operations participate in short-term loans and accounts payable confirming arrangements for working capital purposes. At September 29, 2017, the arrangements had a maximum availability limit of the equivalent of approximately \$87.1 million, of which approximately \$51.8 million was utilized.

General Cable Corporation is a holding company with no operations of its own. All of the Company's operations are conducted, and net sales are generated, by its subsidiaries and investments. Accordingly, the Company's cash flow comes from the cash flows of its global operations. The Company's ability to use cash flow from its international operations, if necessary, has historically been adversely affected by limitations on the Company's ability to repatriate such earnings tax efficiently. As of September 29, 2017 and December 31, 2016, approximately 98% and 99% of cash and cash equivalents were held outside of the U.S. by the Company's foreign subsidiaries, respectively. If these funds are needed for the Company's operations in the U.S., repatriation of the funds would generally result in foreign withholding taxes and the recognition of U.S. taxable income. However, the Company does not foresee a need to repatriate this cash to fund U.S. operations. In addition, the Revolving Credit Facility provides the Company flexibility in financing operating expenses and any other short term liquidity needs.

#### *Summary of Cash Flows*

Operating cash outflow of \$66.2 million for the nine months ended September 29, 2017 reflects a net working capital use of \$145.1 million as compared to a net working capital source of \$5.8 million in the nine months ended September 30, 2016. The net working capital use in the nine months ended September 29, 2017 is primarily due to a decrease in accounts payable, accrued and other liabilities of \$85.7 million primarily due to the \$51.4 million of payments in the nine months ended September 29, 2017 related to the resolution of the SEC and DOJ investigations as well as an increase in receivables of \$79.5 million reflecting robust activity experienced in September and an increase in copper and aluminum prices from December 31, 2016. The working capital use was partially offset by a decrease in inventories of \$20.9 million as the Company has continued to tightly manage inventory levels despite rising metal prices. Partially offsetting the above use of cash to fund working capital requirements were cash earnings of \$78.9 million defined as net income (loss) adjusted for depreciation and amortization, foreign currency exchange (gains) losses, deferred income taxes, non-cash asset impairment charges, non-cash interest charges, (gain) loss on disposal of subsidiaries and (gains) losses on disposal of property.

The cash outflow from investing activities was \$80.9 million in the nine fiscal months ended September 29, 2017, primarily reflect \$71.9 million of capital expenditures. The Company anticipates capital spending to be approximately \$80 million to \$100 million in 2017.

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Financing activities resulted in \$113.0 million of cash inflows and \$89.0 million of cash outflows in the nine months ended September 29, 2017 and September 30, 2016, respectively. The cash inflows of \$113.0 million in the nine months ended September 29, 2017 were primarily attributable to increased borrowings on the Company's Revolving Credit Facility of \$181.7 million, partially offset by repayments to the Latin America credit facilities and dividend payments of \$27.5 million to all common shareholders of record in the nine months ended September 29, 2017. Future declarations of dividends and the establishment of future record dates and payment dates are subject to the final determination of our Board of Directors. In determining dividends, the Board of Directors takes into consideration items such as general business conditions, financial performance, projected cash flows and anticipated financing needs. Future payments of dividends are also subject to the Company's Revolving Credit Facility, the indentures governing the 5.75% Senior Notes, and the requirements of the Delaware General Corporation law. The Company evaluates various factors such as future operating cash flow requirements, other cash flow expectations, investment and financing strategic plans and the overall cost of capital to determine the appropriate levels of short and long-term debt to maintain. Refer to "Debt and Other Contractual Obligations" below for details.

### *Debt and Other Contractual Obligations*

The Company had outstanding debt obligations of \$1,091.0 million as of September 29, 2017 and maintained approximately \$398.6 million of excess availability under its various credit facilities around the world. The Company utilizes short and long-term debt to address working capital needs, restructuring payments, debt repayments and interest payments, fines, disgorgement and pre-judgment interest related to the Company's SEC and DOJ investigations as well as discretionary investments in product development, acquisitions, payment of dividends, repurchase of common stock and taxes. Short-term liquidity and working capital needs are generally supported through operating cash flows as well as borrowings under the Revolving Credit Facility. The Revolving Credit Facility was amended and restated on May 22, 2017 to, among other things, extend the maturity date to May 22, 2022; the facility size remained unchanged at \$700 million, \$441 million of which may be borrowed by the U.S. borrower, \$210 million of which may be borrowed by the European borrowers and \$49 million of which may be borrowed by the Canadian borrower. The Company maintains ratings on its public debt; therefore, the Company has and expects to continue to obtain market rates on any new borrowings.

On July 16, 2017, the Company announced that its Board of Directors initiated a review of strategic alternatives to maximize shareholder value, including a potential sale of the Company. There can be no assurance of the terms, timing or structure of any transaction, or whether any such transaction will take place at all, and any such transaction is subject to risks and uncertainties. In connection with a change of control (as defined in the indenture governing the 5.75% Senior Notes), the holders of the 5.75% Senior Notes have the right to cause the Company to repurchase their notes for a cash price equal to 101% of the principal amount, plus accrued and unpaid interest, if any, to the date of repurchase. In connection with a "fundamental change" (as defined in the indenture governing the Company's Subordinated Convertible Notes) each holder of the Subordinated Convertible Notes has the right to require the Company to repurchase their Subordinated Convertible Notes for cash at a price equal to the principal amount plus accrued but unpaid interest to, but excluding, the repurchase date. In addition, in the event of a "fundamental change" the holders of the Subordinated Convertible Notes have the right to convert their notes into cash, and in certain circumstances, shares of the Company's common stock. If a holder elects to convert their Subordinated Convertible Notes in connection with certain change of control transactions, the Company would be required to pay a make-whole premium, by increasing the conversion rate applicable to the Subordinated Convertible Notes (conversion rate as of September 29, 2017 was 32.578 shares per \$1,000 principal amount of the notes). Any increase in the applicable conversion rate would be determined by reference to a matrix applicable to the Subordinated Convertible Notes and is based on the date on which such change in control transaction becomes effective and the price paid, or deemed paid, per share of the Company's common stock in such transaction. If the per share price paid, or deemed paid, is less than \$30.00, no additional shares will be added to the conversion rate.

Failure to comply with any of the covenants, financial tests and ratios required by the Company's existing or future debt obligations could result in a default under those agreements and under other agreements containing cross-default provisions, as defined in the Company's Revolving Credit Facility, Subordinated Convertible Notes, 5.75% Senior Notes and various other credit facilities maintained by the Company's subsidiaries. A default would permit lenders to cease making further extensions of credit, accelerate the maturity of the debt under these agreements and foreclose upon any collateral securing that debt. Indebtedness under the Revolving Credit Facility is secured by: (a) for US borrowings under the facility, a first priority security interest in certain tangible and intangible property and assets of certain of the Company's U.S. subsidiaries, and (b) for Canadian and European borrowings under the facility, a first priority security interest in certain tangible and intangible property and assets of certain of the Company's Canadian subsidiaries and European subsidiaries. In addition, the lenders under the Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in certain of the Company's domestic, Canadian and European subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in each material foreign subsidiary directly owned by a U.S. Loan Party.

As of September 29, 2017 and December 31, 2016, the Company was in compliance with all material debt covenants.

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The Company's defined benefit plans at December 31, 2016 were underfunded by \$117.4 million. Pension expense for the Company's defined benefit pension plans for the nine fiscal months ended September 29, 2017 was \$3.8 million and cash contributions were approximately \$3.9 million.

The Company anticipates being able to meet its obligations as they come due based on historical experience and the expected availability of funds under its current credit facilities. At September 29, 2017, maturities of long-term debt during the twelve month periods beginning September 29, 2017 through September 30, 2022 and thereafter are \$54.8 million, \$0.9 million, \$0.9 million, \$0.6 million and \$258.5 million, respectively, and \$775.3 million thereafter.

### **Off Balance Sheet Assets and Obligations**

As of September 29, 2017, the Company had \$26.8 million in letters of credit, \$200.5 million in various performance bonds and \$145.5 million in other guarantees outstanding. Other guarantees include bank guarantees and advance payment bonds. These letters of credit, performance bonds and guarantees are periodically renewed and are generally related to risk associated with self-insurance claims, defined benefit plan obligations, contract performance, quality and other various bank and financing guarantees. Advance payment bonds are often required by customers when the Company obtains advance payments to secure the production of cable for long-term contracts. The advance payment bonds provide the customer protection on their deposit in the event that the Company does not perform under the contract.

### **Environmental Matters**

The Company's expenditures for environmental compliance and remediation amounted to approximately \$3.1 million and \$2.4 million for the nine months ended September 29, 2017 and September 30, 2016, respectively. In addition, certain General Cable subsidiaries have been named as potentially responsible parties in proceedings that involve environmental remediation. The Company has accrued \$4.8 million and \$5.6 million at September 29, 2017 and December 31, 2016, respectively, for all environmental liabilities. Environmental matters are further described in Note 17 - Commitments and Contingencies. While it is difficult to estimate future environmental liabilities, the Company does not currently anticipate any material adverse effect on its results of operations, cash flows or financial position as a result of compliance with federal, state, local or foreign environmental laws or regulations or remediation costs.

### **Critical Accounting Policies and Estimates**

The Company's significant accounting policies are described in Note 2 - Summary of Significant Accounting Policies to the audited financial statements in the Company's 2016 Annual Report on Form 10-K. In the nine months ended September 29, 2017, there have been no significant changes to these policies. The application of these policies requires management to make estimates and judgments that affect the amounts reflected in the condensed consolidated financial statements. Management bases its estimates and judgments on historical experience, information that is available to management about current events and actions the Company may take in the future and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. In addition, estimates and judgments include allowances for accounts receivable and deferred income taxes; legal, environmental, and asbestos liabilities; inventory costing and valuation; uncertain tax positions; assets and obligations related to pension and other postretirement benefits; intangible and long-lived asset valuations; financial instruments; and revenue recognized under the percentage-of-completion method. There can be no assurance that actual results will not differ from these estimates.

### ***New Accounting Standards***

A discussion of recently issued accounting pronouncements is described in Note 2 - Accounting Standards, Item 1 - Condensed Consolidated Financial Statements of this report, and we incorporate such discussion in this MD&A by reference and make it a part hereof.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company is exposed to various market risks, including changes in interest rates, foreign currency exchange rates and raw material (commodity) prices. To manage risks associated with the volatility of these natural business exposures, the Company enters into commodity and foreign currency derivative agreements, as well as copper and aluminum forward pricing agreements. The Company does not purchase or sell derivative instruments for trading purposes. The Company does not engage in trading activities involving commodity contracts for which a lack of marketplace quotations would necessitate the use of fair value estimation techniques. Refer to Part II, Item 7A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016 for additional information regarding the Company's exposure to market risks.

As of September 29, 2017 and December 31, 2016, there were no derivatives that were designated as cash flow hedges.

### **ITEM 4. CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, but not absolute, assurance that the objectives of the control system are met.

In connection with the preparation of this Quarterly Report on Form 10-Q, an evaluation was performed, as of September 29, 2017, under the supervision and with the participation of the Company's management, including the CEO and CFO, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act). Based on that evaluation, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were effective at a reasonable assurance level as of September 29, 2017.

#### *Changes in Internal Control over Financial Reporting*

There have been no changes in the Company's internal control over financial reporting, as such item is defined in Exchange Act Rules 13a-15(f) and 15d-15(f), during the fiscal quarter ended September 29, 2017, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

No legal proceedings were initiated during the fiscal quarter ended September 29, 2017 that are reportable and, as of the date of this filing there were no material developments in the legal proceedings previously disclosed in the Company's 2016 Annual Report on Form 10-K, except as discussed in Note 17 - Commitments and Contingencies.

### ITEM 1A. RISK FACTORS

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see (i) the risk factors discussion provided under Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016, and (ii) the "Disclosure Regarding Forward-Looking Statements" included in Part I, Item 2 of this Quarterly Report on Form 10-Q. The following risk factor updates the risk factors disclosed in the Company's 2016 Annual Report on Form 10-K.

***There can be no assurance that our review of strategic alternatives will enhance shareholder value or result in any transaction being consummated, and speculation and uncertainty regarding the outcome of our review of strategic alternatives may adversely impact our business.***

On July 16, 2017, we announced that we had engaged a financial and legal advisor and are pursuing strategic alternatives to enhance shareholder value, including a possible sale of the Company. There can be no assurance of the terms, timing or structure of any transaction, or whether any such transaction will take place at all, and any such transaction is subject to risks and uncertainties. The process of reviewing strategic alternatives may involve significant resources and costs. In addition, the announced review of strategic alternatives may cause or result in:

- disruption of our business;
- difficulty in maintaining or negotiating and consummating new business or strategic relationships or transactions;
- distraction to our management and employees;
- increased stock price volatility; and
- increased costs and advisory fees.

If we are unable to mitigate these or other potential risks related to the uncertainty caused by our exploration of strategic alternatives, it may disrupt our business or could have a material adverse effect on our results of operations and liquidity in future periods.

Our ability to complete a transaction, if our Board of Directors decides to pursue one, will depend on numerous factors, some of which are outside of our control, including market conditions, interest of third parties in our business, industry trends, and the availability of financing to potential buyers on commercially acceptable terms. Even if a transaction is completed, there can be no assurance that it will be successful or have a positive effect on shareholder value. The Board of Directors may also determine that no transaction is in the best interests of shareholders. Further, it is not certain what impact any potential transaction, or a decision not to pursue any potential transaction, may have on our stock price, operating results, financial condition, liquidity or business prospects.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

The following table summarizes purchases of equity securities by the Company during the quarter ended September 29, 2017:

<b>Period</b>	<b>Total number of shares purchased <sup>(1), (2)</sup></b>	<b>Average price paid per share</b>
July 1, 2017 through July 28, 2017	51	\$ 16.30
July 29, 2017 through August 25, 2017	1,094	\$ 17.66
August 26, 2017 through September 29, 2017	4,286	\$ 17.83
Total	5,431	\$ 17.19

<sup>(1)</sup>Includes 5,102 shares of common stock that were withheld for taxes on the vesting of restricted stock issued pursuant to the Company's equity compensation plans, and the average price paid per share was \$17.72 during the three months ended September 29, 2017.

<sup>(2)</sup>Includes 329 shares of common stock that were purchased through a rabbi trust as investments of participants in the Company's deferred compensation plan, and the average price paid per share was \$18.85 in the three months ended September 29, 2017. The Rabbi Trust ("Trust") was established in connection with the deferred compensation plan, and the Trust assets are available to satisfy the claims of the Company's creditors in the event of bankruptcy or insolvency of the Company.

**ITEM 6. EXHIBITS**

<b>Exhibit No.</b>	<b>Description</b>
<a href="#">3.1</a>	<a href="#">Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K as filed with the Commission on May 14, 2010)</a>
<a href="#">3.2</a>	<a href="#">Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 of the Company's Quarterly Report on Form 10-Q for the quarter ended October 2, 2015)</a>
<a href="#">12.1</a>	<a href="#">Computation of Ratio of Earnings to Fixed Charges</a>
<a href="#">31.1</a>	<a href="#">Certification of Chief Executive Officer pursuant to Rule 13a – 14(a) or 15d – 14</a>
<a href="#">31.2</a>	<a href="#">Certification of Chief Financial Officer pursuant to Rule 13a – 14(a) or 15d – 14</a>
<a href="#">32.1</a>	<a href="#">Certification pursuant to 18 U.S.C. § 1350, as adopted under Section 906 of the Sarbanes-Oxley Act of 2002</a>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, General Cable Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

General Cable Corporation

Signed: November 2, 2017

By: /s/ MATTI M. MASANOVICH

Matti M. Masanovich  
Senior Vice President and Chief Financial Officer  
(Principal Financial Officer)

Signed: November 2, 2017

By: /s/ LEONARD R. TEXTER

Leonard R. Texter  
Senior Vice President and Global Controller  
(Principal Accounting Officer)

## GENERAL CABLE CORPORATION AND SUBSIDIARIES

Computation of Ratio of Earnings to Fixed Charges  
(in millions)

	Nine months ended September 29, 2017	Year ended December 31,				
		2016	2015	2014	2013	2012
<b>EARNINGS AS DEFINED</b>						
Earnings (loss) from operations before income taxes and before adjustments for minority interests in consolidated subsidiaries and after eliminating undistributed earnings of equity method investees	\$ (38.2)	\$ (98.1)	\$ (151.1)	\$ (636.1)	\$ 27.0	\$ 86.9
Preferred stock dividend (pre-tax equivalent)	—	—	—	—	(0.3)	(0.3)
Fixed charges	63.3	95.9	108.1	127.6	137.0	114.6
<b>TOTAL EARNINGS, AS DEFINED</b>	<b>\$ 25.1</b>	<b>\$ (2.2)</b>	<b>\$ (43.0)</b>	<b>\$ (508.5)</b>	<b>\$ 163.7</b>	<b>\$ 201.2</b>
<b>FIXED CHARGES, AS DEFINED</b>						
Interest expense	\$ 57.1	\$ 84.2	\$ 92.9	\$ 112.5	\$ 121.0	\$ 103.5
Amortization of capitalized expenses related to debt	2.2	5.3	4.1	3.8	3.9	3.3
Preferred stock dividend (pre-tax equivalent)	—	—	—	—	0.3	0.3
Interest component of rent expense	4.0	6.4	11.1	11.3	11.8	7.5
<b>TOTAL FIXED CHARGES, AS DEFINED</b>	<b>\$ 63.3</b>	<b>\$ 95.9</b>	<b>\$ 108.1</b>	<b>\$ 127.6</b>	<b>\$ 137.0</b>	<b>\$ 114.6</b>
<b>RATIO OF EARNINGS TO FIXED CHARGES</b>	<b>0.4</b>	<b>—</b>	<b>(0.4)</b>	<b>(4.0)</b>	<b>1.2</b>	<b>1.8</b>

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Michael T. McDonnell, certify that:

- 1) I have reviewed this Form 10-Q of General Cable Corporation;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a) Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and;
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and;
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 2, 2017

/s/ MICHAEL T. MCDONNELL

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Michael T. McDonnell  
President and Chief Executive Officer

## CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Matti M. Masanovich, certify that:

- 1) I have reviewed this Form 10-Q of General Cable Corporation;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a) Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and;
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and;
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 2, 2017

/s/ MATTI M. MASANOVICH

Matti M. Masanovich

Senior Vice President and Chief Financial Officer

**GENERAL CABLE CORPORATION  
CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. § 1350,  
AS ADOPTED UNDER  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Section 1350 of Chapter 63 of Title 18 of the United States Code), each of the undersigned officers of General Cable Corporation (the "Company") individually hereby certify with respect to the Quarterly Report of the Company on Form 10-Q for the quarter ended September 29, 2017 (the "Report") that:

- 1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 2, 2017

/s/ MICHAEL T. MCDONNELL

Michael T. McDonnell  
President and Chief Executive Officer

Date: November 2, 2017

/s/ MATTI M. MASANOVICH

Matti M. Masanovich  
Senior Vice President and Chief Financial Officer

The foregoing certification is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Section 1350 of Chapter 63 of Title 18 of the United States Code) and is not being filed as part of the Report or as a separate disclosure document.

